



Earning and Redeeming Marriott Rewards® Points

Presented by Marriott Vacation Club Owner Services



Marriott Rewards Terms and Conditions are subject to change.

Access to Marriott Rewards is provided via membership in the Marriott Rewards® program, and is subject to the Marriott Rewards Terms & Conditions and the terms and conditions as outlined in the applicable Marriott Vacation Club Destinations Exchange Program documents. Actual participating resorts and hotels are subject to change. The Marriott Rewards program may be discontinued at any time

The background of the slide is a photograph of a large, multi-story resort building with a warm, terracotta-colored facade. The building features multiple levels with arched windows and balconies. In the foreground, there is a swimming pool with a curved edge, surrounded by lush greenery and palm trees. A paved walkway leads towards the pool, and a few people are visible sitting on a bench near the water. The sky is a clear blue with some light clouds.

We will review:

1. What is the Marriott Rewards program?
2. Marriott's Starwood Acquisition and news for Marriott Vacation Club Owners
3. Resources and websites
4. Ways to earn Marriott Rewards points
5. Ways to redeem Marriott Rewards points
 - Hotel stays
 - Frequent Flyer miles
 - Travel Packages
6. Tips



What is the Marriott Rewards Program?



Award-winning customer
loyalty program

Over 57 million members

Redeem Marriott
Rewards points at over
4,800 hotels worldwide



Marriott's Starwood Acquisition and News for Marriott Vacation Club Owners

THE RITZ-CARLTON
REWARDS



spg. Starwood
Preferred
Guest

THREE PROGRAMS. ENDLESS POSSIBILITIES.

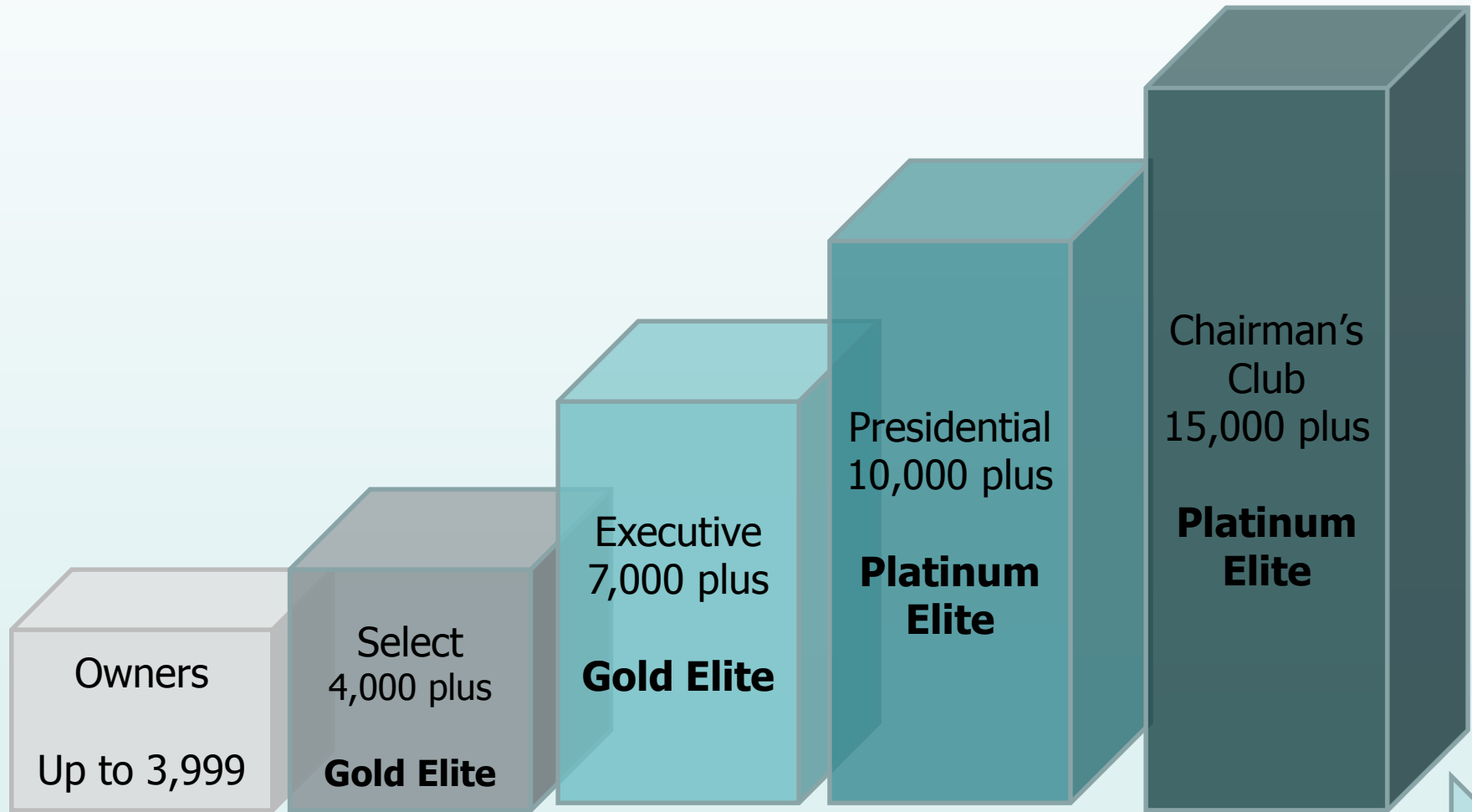
Link your Starwood
Preferred Guest (SPG)
account with your
Marriott Rewards
account

Receive an instant
status match!
(Gold Elite Members
become Gold SPG
Members)

Transfer points
between programs to
access 9 additional
hotel brands

- Only Marriott Rewards points earned from non-Marriott Vacation Club transfers and benefits may be transferred. For example, you may transfer MR points from the Marriott Visa or earned from hotel stays.
- 3,000 Marriott Rewards points equates to 1,000 SPG points, and 1,000 SPG points equates to 3,000 MR points.

Elite Level Benefits



Owner benefit level and corresponding Marriott Rewards Elite Level will be reviewed annually

A photograph of several tulips in various colors (yellow, orange, red) in the foreground, with a blurred background of a Dutch-style building with multiple windows and a blue sky.

Resources for Marriott Rewards

Marriott.com

The screenshot shows the Marriott.com homepage. The top navigation bar includes the Marriott logo, language options (English-US & Canada), and a 'MEETINGS & EVENTS' link. The left sidebar contains a 'MENU' button and a list of links: 'MARRIOTT.COM HOME', 'My Account', 'Sign Out', 'Change Language', 'Help', 'FIND & RESERVE', 'RESERVATIONS', 'DEALS & PACKAGES', and 'MARRIOTT REWARDS'. The main content area features a 'MegaBonus' promotion with the text 'Up to 3,000 points p' and 'Stay more & earn up to 50,000 bo', a 'Register now' button, and a search form with 'Destination' and 'Stay Dates' fields. The bottom section promotes 'Marriott Rewards Member Rates' and 'Our best rate. Guaranteed.' with the tagline 'An unparalleled collection of worldw'.

MARRIOTT.COM HOME

My Account

Sign Out

Change Language

Help

FIND & RESERVE

RESERVATIONS

DEALS & PACKAGES

MARRIOTT REWARDS

Marriott Rewards Overview

Earn Points

Use Points

Discover Benefits

Marriott Rewards Credit Card

Marriott Rewards Community

MegaBonus®

Up to 3,000 points p

Stay more & earn up to 50,000 bo

Register now

Destination
Where do you want to go?

Stay Dates
Tue, Mar 20, 2018 - Wed, Mar 21, 2018

When you Book Direct on Marriott.com

Marriott Rewards Member Rates

Our best rate. Guaranteed.

An unparalleled collection of worldw

How to Use Points

[Join Now](#)[Marriott Rewards Overview](#)[Member Benefits](#)[Earn Points](#)[Use Points](#)[What's New](#)

Stay your way

Redeem points for free nights, room upgrades and more at over 4,700 hotels in 96 countries.

[BOOK WITH POINTS](#)

Grand Cayman Marriott Beach Resort, Cayman Islands

Free nights

Turn your points into free hotel stays.

Cash + Points

Combine points and cash when you book online.

PointSavers™

Use 33% fewer points at select hotels worldwide.

Instant Redemption

Use points on the spot during your stay.

Room upgrades

Trade points for a better view or larger suite.


Points Advance

Book a redemption stay even if you don't have enough points.


Marriott Rewards + SPG


Transfer your points between programs and use them in more ways than ever.

Marriott.com

 MENU

Find & Reserve + Meetings & Events My Reservations +

Jennifer Gold Elite • 253,508 pts 



Overview

Activity


My Trips

Gold Benefits

Favorites

Promotions


Profile



Gold Elite
Jennifer

253,508

POINTS



61

NIGHTS TO PLATINUM

Marriott.com

UPCOMING TRIP

Get ready for your next trip: Phoenix



04/07/2018 - 04/15/2018

Marriott's Canyon Villas



CONFIRMATION NUMBER
9723

5220 East Marriott Drive
Phoenix 85054
+1 480-629-3200

View/Modify

View upcoming
reservations



Mobile Check-in Save
time with the Marriott
mobile app.

Download


View past
reservations



LATEST ACTIVITY

What you have been up to



03/09/2018	Hotel Stay*	Marriott's Cypress Harbour Villas 02/18/2018 - 03/02/2018	DOWNLOAD >	+782 Points (235 Base + 47 Elite + 500 Extra)
02/20/2018	Hotel Stay	Marriott's Cypress Harbour Villas 02/16/2018 - 02/18/2018	DOWNLOAD >	+0 Points (0 Base + 0 Elite + 0 Extra)
04/18/2017	Hotel Stay	Marriott's Canyon Villas 04/07/2017 - 04/16/2017	REBOOK >	+0 Points (0 Base + 0 Elite + 0 Extra)

MarriottVacationClub.com



Welcome, JENNIFER DE ROSIER BENEFIT LEVEL: Select Search  HAVE A QUESTION?  LOG OUT

USE WEEK(S) ▾ USE POINTS ▾ DESTINATIONS ▾ EDUCATION & RESOURCES ▾ ACCOUNT ▾ BLOG

Book	Manage	Plan	Exchange Options
Reserve Week(s)	Upcoming Reservations	Resort Seasonal Calendars	Interval International
Trade for Marriott Rewards	Weeks Transaction History	When Can I Reserve? 	IntervalWorld.com 
Elect Week(s)	Vacation Protection		
Enroll Week(s)			

Exclusive Owner

Share special experiences including popular Las Vegas performances.

See available concerts

Jennifer De rosier

Welcome to MarriottVacationClub.com for Owners!

Your redesigned website makes vacation planning and managing your ownership more convenient.

Now, you can [book](#), [pay fees or loans](#), [manage referrals](#), and more from your phone, tablet, or computer.

Find information quickly with the new search feature.

Access Owner education information and tools in one location.

Learn more by taking a few moments to preview the site via the tutorial.

Managing Your Ownership

- Vacation Club Portfolio
- Enrollment
- Maintenance Fee/Club Dues
- Owner Information

Partners & Specials

- **Marriott Rewards Balance**
- Owner Benefits
- Vacation Protection
- Owner Events - **NEW!**

Telephone

Marriott Vacation Club Owner Services

(800) 845-4226

Hours of Operation:

Mondays – Fridays 9 a.m. to 8 p.m. ET

Saturdays 9 a.m. to 5 p.m. ET

Marriott Rewards Customer Service

(801) 468-4000

Hours of Operation:

Mondays – Fridays 8:15 a.m. to 9 p.m. ET



Earning Marriott Rewards Points



Earning Marriott Rewards Points

Marriott
Hotel Stays

Marriott
Rewards
Visa

Trade
Eligible
Weeks

Trade
Eligible
Vacation
Club Points

Friendshare

Trading a Week for Marriott Rewards Points

Eligible Marriott
Vacation Club
Week*



December 31st of
Prior Year



Receive Marriott
Rewards Points by
January of Year
Traded

Timeframe to trade

* Eligible weeks include those purchased directly from Marriott Vacation Club or an approved broker, and on years eligible to trade for points.

Trading Vacation Club Points* for Marriott Rewards Points

Trade Vacation Club Points

**** Only Vacation Club Points acquired from the purchase of beneficial interests in the Marriott Vacation Club Destinations Program may be traded for Marriott Rewards Points***

Receive Marriott Rewards points

Now each Vacation Club Point is equivalent to 40 Marriott Rewards points!

Vacation Club Points must always be traded in an initial increment of 250 Vacation Club Points, and 5 thereafter

Trading Eligible Vacation Club Points* for Marriott Rewards Points

Owner Benefit Level	Annual Amount which may be traded*	Timeframe for Trading
Owners Select	50%	From 25 months before until 3 months after beginning of Owner's Use Year
Executive Presidential	65%	
Chairman's Club	75%	

**Only Vacation Club Points from the purchase of beneficial interests in the Marriott Vacation Club Destinations Ownership program Trust may be traded for Marriott Rewards points. Vacation Club Points from weeks enrolled in the Marriott Vacation Club Destinations Exchange program may not be traded for Marriott Rewards points.*



Redeeming Marriott Rewards Points



We will focus on:

- Hotel stays
- Airline Frequent Flyer Miles
- Travel Packages



FAIRFIELD
INN & SUITES®
Marriott.



Residence
Inn®
Marriott.



TownePlace
SUITES®
Marriott.



COURTYARD®
Marriott.



SPRINGHILL SUITES®
Marriott.



AUTOGRAPH COLLECTION®
HOTELS



PROTEA HOTELS



M
MARRIOTT



moxy
HOTELS



EDITION®



AC
HOTELS
MARRIOTT



R
RENAISSANCE®
HOTELS



DELTA
HOTELS AND RESORTS



JW MARRIOTT.



GAYLORD



Marriott.
CONFERENCE CENTERS

Hotel Redemption Schedule

Hotel Category	Marriott Rewards points per night*	
	1 night	Redeem four nights and the fifth is free
Category 1	7,500	
Category 2	10,000	
Category 3	15,000	
Category 4	20,000	
Category 5	25,000	
Category 6	30,000	
Category 7	35,000	
Category 8	40,000	
Category 9	45,000	

* The number of Marriott Rewards points per night is subject to change

Ritz-Carlton Redemption Tiers

Ritz-Carlton Hotel Tiers	Marriott Rewards points per night*	
	1 night	Redeem four nights and the fifth is free
Tier 1	30,000	
Tier 2	40,000	
Tier 3	50,000	
Tier 4	60,000	
Tier 5	70,000	

* The number of Marriott Rewards points per night is subject to change

Marriott.com

Destination Rome Metropolitan City of Rome, Italy	Stay Dates Wed, Dec 5, 2018 - Fri, Dec 7, 2018	Find
Rooms & Guests 1 Room: 1 Adult/Room	Special Rates None	
		Rewards Points <input checked="" type="checkbox"/> Use Points



Boscolo Exedra Roma, Autograph Collection

Piazza della Repubblica 47 Rome, Italy 00185
0.0 miles from destination

4.5 367 Reviews

Elegant 5-star hotel near Rome's city center, with chic rooms, a wellness spa and event spaces.

Category 9 hotel reward | Hotel Information

AUTOGRAPH
COLLECTION[®]
HOTELS

- Full service spa
- Fitness center
- Pool
- Pet friendly

From
90,000
points/stay

OR

188
EUR/ night

View Rates



Rome Marriott Grand Hotel Flora

Via Vittorio Veneto, 191 Rome, Italy 00187
0.6 miles from destination

4.4 282 Reviews

Immerse in your personal "Dolce Vita" at the Rome Marriott Grand Hotel Flora

Category 9 hotel reward | Hotel Information



- Fitness center
- Meeting event space
- Parking

From
90,000
points/stay

OR

205
EUR/ night

View Rates



Courtyard Rome Central Park

Via Giuseppe Moscati 7 Rome, Italy 00168
3.9 miles from destination

4.2 225 Reviews

Comfortable, stylish hotel with superb business amenities, just a few moments away from the Vatican

Category 6 hotel reward | Hotel Information

COURTYARD[®]
Marriott

- Pet friendly
- Fitness center
- Meeting event space

From
60,000
points/stay

OR

110
EUR/ night

View Rates



Rome Marriott Park Hotel

via Colonnello Tommaso Masala, 54 Rome, Italy 00148
7.5 miles from destination

4.1 387 Reviews

Rome airport hotel with Italy's largest meeting venue, seasonal outdoor pool and full-service spa.

Category 5 hotel reward | Hotel Information



- Airport shuttle
- Full service spa
- Fitness center
- Pool

From
50,000
points/stay

OR

192
EUR/ night

View Rates

Apply filters

Filters X

Amenities

☐ Business center (15)

☐ Fitness center (22)

☐ Free high-speed internet (19)

☐ High-speed Internet (25)

Show All

Brands

☐ AC Hotels (11)

☐ Autograph Collection (4)

☐ Courtyard (2)

☐ JW Marriott (1)

Show All

Rewards Category

☐ Category 2 (2)

☐ Category 3 (5)

☐ Category 4 (1)

☐ Category 5 (3)

Show All

Transportation

☐ Airport shuttle (3)

☐ Parking (21)

Hotel Type

Show All

Events

Show All

City

Show All

Activities

Show All

Clear All

Apply

Upgrade required





Flights

MarriottRewardsAirandCar.com

Marriott
REWARDS.
every step along the way

USE POINTS FOR AIR + CAR

HOW IT WORKS



Search for cars
or flights



Select your
travel options



Review your
itinerary



Redeem your
points for travel

[Frequently Asked Questions »](#)

[Air + Car Awards Rules »](#)

SEARCH

Air

Car

☒ Roundtrip

☐ Oneway

Origin

Salt Lake City Intl - (SLC), Salt Lake City

Destination

Boston Logan - (BOS), Boston, MA, United States

Start Date

03/08/15



8:00AM



End Date

03/15/15



8:00AM



Service

Coach



Adults

2



Children

0



Currency:

US Dollar (USD)



SUBMIT



Frequent Flyer Miles

Participating Airlines	Number of Marriott Rewards points required				
	10,000 MR points	20,000 MR points	30,000 MR points	70,000 MR points	140,000 MR points
Group 1 Airlines	2,000 FF miles	5,000 FF miles	10,000 FF miles	25,000 FF miles	50,000 FF miles

Current Group 1 participating airlines:

Aeromexico, Air Canada, Alaska Airlines, American Airlines, British Airways, Delta Air Lines, Frontier Airlines, GOL/Varig, Hawaiian Airlines, Iberia Airlines, US Airways, Virgin Atlantic



Travel Packages

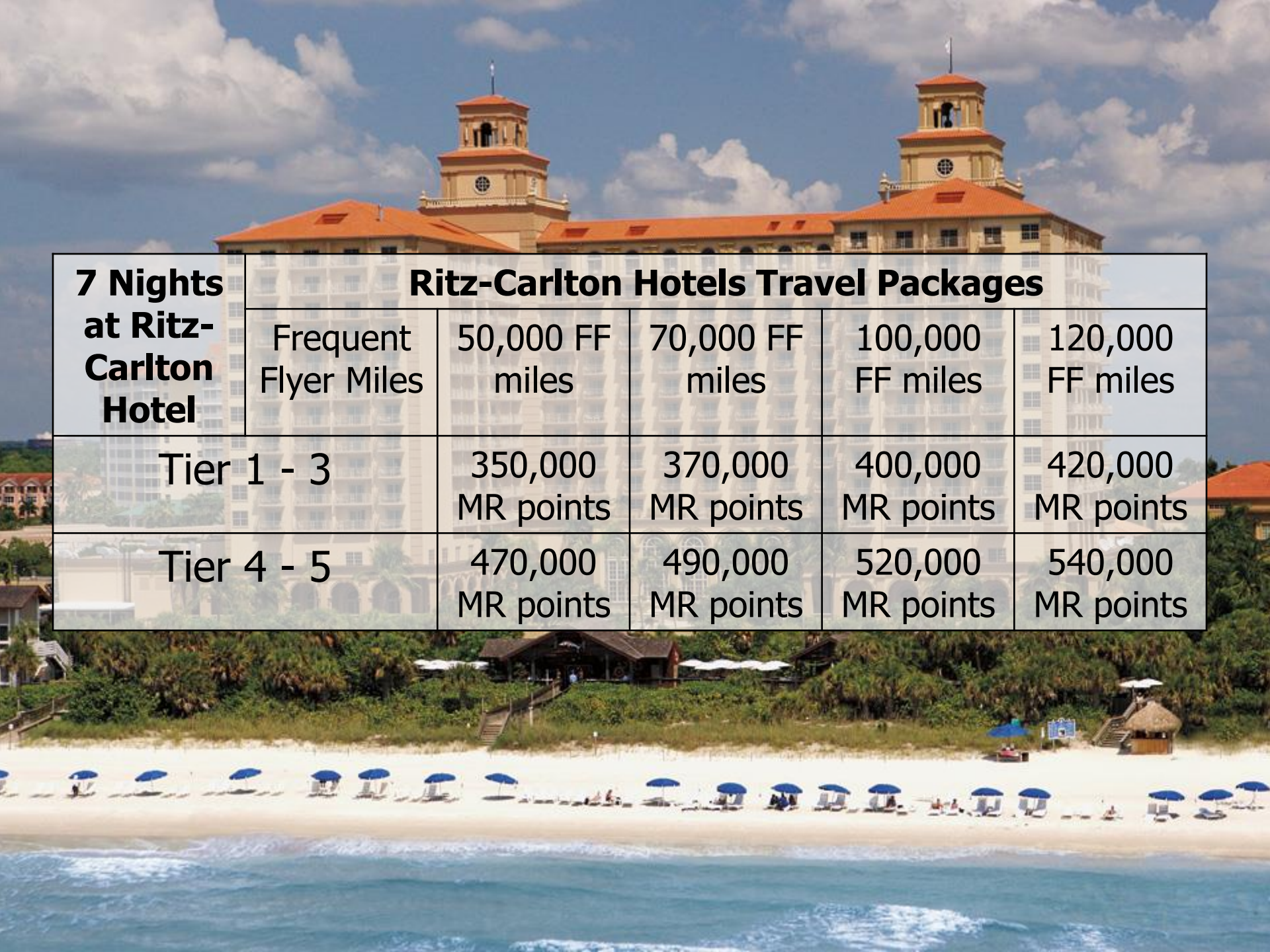
<i>5 Nights at Hotel</i>	Airline Miles and Marriott Rewards points Required				
	FF Miles	50,000 FF miles	70,000 FF miles	100,000 FF miles	120,000 FF miles
Category 1-5		165,000 MR points	185,000 MR points	215,000 MR points	235,000 MR points
Category 6		180,000 MR points	200,000 MR points	230,000 MR points	250,000 MR points
Category 7		200,000 MR points	220,000 MR points	250,000 MR points	270,000 MR points
Category 8		230,000 MR points	250,000 MR points	280,000 MR points	300,000 MR points
Category 9		275,000 MR points	295,000 MR points	325,000 MR points	345,000 MR points

7 Nights at Hotel	Airline Miles and Marriott Rewards points Required				
	Frequent Flyer Miles	50,000 FF miles	70,000 FF miles	100,000 FF miles	120,000 FF miles
Category 1-5		200,000 MR points	220,000 MR points	250,000 MR points	270,000 MR points
Category 6		230,000 MR points	250,000 MR points	280,000 MR points	300,000 MR points
Category 7		260,000 MR points	280,000 MR points	310,000 MR points	330,000 MR points
Category 8		290,000 MR points	310,000 MR points	340,000 MR points	360,000 MR points
Category 9		310,000 MR points	340,000 MR points	370,000 MR points	390,000 MR points

7 Nights at Hotel	Airline Miles and Marriott Rewards points Required				
	Frequent Flyer Miles	50,000 FF miles	70,000 FF miles	100,000 FF miles	120,000 FF miles
Category 1-5		200,000 MR points	220,000 MR points	250,000 MR points	270,000 MR points
Category 6		230,000 MR points	250,000 MR points	280,000 MR points	300,000 MR points
Category 7		260,000 MR points	280,000 MR points	310,000 MR points	330,000 MR points
Category 8		290,000 MR points	310,000 MR points	340,000 MR points	360,000 MR points
Category 9		310,000 MR points	340,000 MR points	370,000 MR points	390,000 MR points

7 Nights at Hotel	<i>RewardsPlus</i> Receive 10% more miles with United MileagePlus*				
	Frequent Flyer Miles	55,000 FF miles	77,000 FF miles	110,000 FF miles	132,000 FF miles
Category 1-5		200,000 MR points	220,000 MR points	250,000 MR points	270,000 MR points
Category 6		230,000 MR points	250,000 MR points	280,000 MR points	300,000 MR points
Category 7		260,000 MR points	280,000 MR points	310,000 MR points	330,000 MR points
Category 8		290,000 MR points	310,000 MR points	340,000 MR points	360,000 MR points
Category 9		310,000 MR points	340,000 MR points	370,000 MR points	390,000 MR points

*The *RewardsPlus* program is subject to change or cancelation.

The background of the image shows a large, ornate Ritz-Carlton hotel with two prominent towers and a red-tiled roof. In the foreground, there is a sandy beach with several blue beach umbrellas and lounge chairs. The ocean waves are visible at the bottom of the frame.

7 Nights at Ritz- Carlton Hotel	Ritz-Carlton Hotels Travel Packages				
	Frequent Flyer Miles	50,000 FF miles	70,000 FF miles	100,000 FF miles	120,000 FF miles
Tier 1 - 3		350,000 MR points	370,000 MR points	400,000 MR points	420,000 MR points
Tier 4 - 5		470,000 MR points	490,000 MR points	520,000 MR points	540,000 MR points

Planning a Travel Package

Step 1

Reserve Hotel 50 weeks
in advance

Designate Airline
(cannot change airlines
once designated)

Step 2

Contact airline to
determine when they
will release seats and
mark calendar.

Step 3

Call airline to reserve
your flight on the day
they release seats.

Ask questions about
options. Consider stop-
overs or open-jaw
routes.

Step 4

Enjoy your vacation!



Marriott Rewards Accounts set up in individual names only.
You may combine Marriott Rewards points when you order an award.



You may reserve your hotel stay prior to having the Marriott Rewards points. *As long as you have enough one week prior to stay.*



You will need a Frequent Flyer account in the airline you designate.
Names on accounts must match.

Tips

Thank you for your participation



A background image of a hotel room with a large bed, a desk, and a window with a city view.

Additional Information

MarriottVacationClub.com

- Trade for Marriott Rewards points

Marriott.com

- Learn about earning and redemption options
- Link to SPG Program
- Elite level status information
- Redeem Marriott Rewards points

VacationClubLearningCenter.com



Listen on-demand

Welcome to the Marriott Vacation Club Learning Center

[Home](#)

[Meetings](#)

[Recordings](#)

Title	Date	Time	Duration	Presenter
Earning and Redeeming Marriott Rewards Points	Wed, Mar 21, 2018	1:00 PM EDT	1:00	Ginger Bennion
Weeks Owner Webinar	Fri, Mar 23, 2018	1:00 PM EDT	1:00	Jennifer deRosier
Exchanging a Week with Interval International	Wed, Mar 28, 2018	1:00 PM EDT	1:00	Jennifer deRosier
Enrolled Owner Webinar	Wed, Apr 4, 2018	1:00 PM EDT	1:00	Jennifer deRosier
Points Owner Webinar	Wed, Apr 18, 2018	1:00 PM EDT	1:00	Jennifer deRosier

We reviewed:

1. What is the Marriott Rewards program?
2. Marriott's Starwood Acquisition and news for Marriott Vacation Club Owners
3. Resources and websites
4. Ways to earn Marriott Rewards points
5. Ways to redeem Marriott Rewards points
 - Hotel stays
 - Frequent Flyer miles
 - Travel Packages
6. Tips