

19 de octubre de 2017

Estimado Propietario de Marriott's BeachPlace Towers:

El lunes 6 de noviembre de 2017, a la 1:00 p. m., hora del este de los EE. UU., se celebrará una reunión del Comité de Finanzas de BeachPlace Towers Condominium Association, Inc. en Marriott's BeachPlace Towers, Overlook Lounge, 21 S. Fort Lauderdale Beach Boulevard, Fort Lauderdale, Florida 33316. El martes 7 de noviembre de 2017, a las 9:00 a. m., hora del este de los EE. UU., se celebrará una reunión ordinaria de la Junta Directiva de BeachPlace Towers Association, Inc., en Marriott's BeachPlace Towers, Overlook Lounge, 21 S. Fort Lauderdale Beach Boulevard., Fort Lauderdale, Florida 33316. El objetivo principal de estas reuniones es revisar y aprobar el Presupuesto de la Cuota de Mantenimiento del Condominium Association para 2018.

Preste especial atención a la Cuota de Reserva que figura en el [presupuesto propuesto](#) que se adjunta. Para obtener más detalles, consulte el punto 2.A. del Poder Limitado que recientemente se le entregó en el paquete de Notificación de la Reunión Anual.

La Junta Directiva revisa con regularidad las necesidades de fondos de reserva de la Asociación y así lo hará nuevamente en esta reunión. La meta ha sido, y sigue siendo, mantener una estrategia equilibrada respecto a los aportes de reservas contra los gastos proyectados para la Asociación.

Como socio de la Asociación, agradecemos su presencia y comentarios en la reunión. La Junta Directiva considerará todos los comentarios antes de tomar medidas formales con relación al presupuesto propuesto.

Según se indica en el Orden del Día, el debate abierto con los socios de la Asociación sobre el presupuesto está programado para realizarse el 7 de noviembre de 2017, de 10:45 a. m. a 11:00 a. m., hora del este de los EE. UU.

Si tiene alguna pregunta o desea información adicional, comuníquese con Rajka Osim, Gerente General, por teléfono en el 954-767-1147 o por correo electrónico en [Rajka.Osim@vacationclub.com](mailto:Rajka.Osim@vacationclub.com).

Atentamente,

*Jeremy P. Poplawski*

Secretario

Marriott's BeachPlace Towers Association, Inc.

**BeachPlace Towers Condominium Association, Inc.**  
**Reunión del Comité de Finanzas**

6 de noviembre de 2017 a la 1:00 p. m., hora del este de los EE. UU.

Marriott's BeachPlace Towers  
Overlook Lounge (ubicado en el piso 19)  
21 South Fort Lauderdale Beach Boulevard  
Fort Lauderdale, Florida 33316

**Orden del Día**

- Apertura de la Sesión
- Control de Asistencia
- Comprobante de Notificación de la Reunión del Comité de Finanzas
- Designación del Secretario de Actas
- Aprobación del Orden del Día
- Aprobación de las Anteriores Actas de la Reunión del Comité de Finanzas
  - Acta del Comité de Finanzas del 18 de octubre de 2016
- Revisión de los Estados Financieros de 2017 y Proyecciones
- Revisión del Fondo de Reserva
- Revisión del Presupuesto de la Cuota de Mantenimiento Propuesta para 2018
- Nuevos Asuntos
  - Revisión de Aspectos Operativos
  - Fijación de las Fechas de Reuniones del Comité de Finanzas de 2018
- Aplazamiento de la Sesión

**BeachPlace Towers Condominium Association, Inc.**  
**Reunión de la Junta Directiva**

7 de noviembre de 2017, a las 9:00 a. m., hora del Este de los EE. UU.

Marriott's BeachPlace Towers  
Overlook Lounge (ubicado en el piso 19)  
21 South Fort Lauderdale Beach Boulevard  
Fort Lauderdale, Florida 33316

**Orden del Día**

- Apertura de la Sesión
- Constitución del Quórum y Control de Asistencia
- Comprobante de Notificación de la Reunión de la Junta
- Designación del Secretario de Actas
- Aprobación del Orden del Día
- Aprobación de las actas de la reunión anterior
  - Acta de la Reunión de la Junta Directiva del 2 de mayo de 2017
  - Acta de la Reunión de la Junta Directiva del 25 de mayo de 2017
  - Acta de la Reunión de la Junta Directiva del 31 de julio de 2017
- Actualización de las Operaciones del Complejo
- Actualización sobre Inversiones
- Informe Financiero
  - Revisión de los Proyectos del Fondo de Reserva
  - Presupuesto propuesto para 2018  
**(Debate Abierto sobre Presupuesto con los Propietarios, de  
10:45 a. m. a 11:00 a. m.)**
  - Aprobación del presupuesto para 2018
- Nuevos Asuntos
  - Actualización del Proyecto de Renovación
  - Acuerdo de Compra del Inventario Rematado
  - Actualización sobre Tour/Centro Comercial
  - Fijación de las Fechas para la Reunión de la Junta y la Reunión Anual de 2018
- Aplazamiento de la Sesión

**BEACHPLACE TOWERS CONDOMINIUM ASSOCIATION, INC.**

2018 Estimated Operating Budget

For The Period Beginning January 1, 2018 And Ending December 31, 2018

	2017 BUDGETED EXPENSES 10,609 UNIT WEEKS (PER UNIT WEEK)	2018 PROPOSED BUDGET 10,609 UNIT WEEKS (PER UNIT WEEK)	2017 BUDGET VS 2018 BUDGET INCREASE/(DECREASE)		2018 PROPOSED BUDGET TOTAL
			\$	%	\$

<b>Revenue</b>					
GOLD (WEEKS 18 - 21,35 - 50)	1,454.98	1,592.71	137.73	9.5%	6,397,900
PLATINUM (WEEKS 1 - 17,22 - 34,51 - 52)	1,482.98	1,622.33	139.35	9.4%	10,694,373
Bank/Investment Interest	2.27	4.39	2.12	93.4%	46,564
Garage Rental Income	64.90	58.86	(6.04)	(9.3%)	624,435
Late Fees	6.00	5.36	(0.64)	(10.7%)	56,844
Maintenance Fee Interest Income	15.58	12.13	(3.45)	(22.1%)	128,681
Other Income	2.04	0.75	(1.29)	(63.2%)	7,926
Surplus Return	23.87	0.00	(23.87)	(100.0%)	0
<b>Total Maintenance Fee Revenue</b>					17,956,723

<b>Expenses</b>					
Accounting	23.50	24.44	0.94	4.0%	259,276
Activities	51.09	53.65	2.56	5.0%	569,138
Administration	64.07	58.97	(5.10)	(8.0%)	625,632
Audit Fee	1.56	1.60	0.04	2.6%	16,950
Bad Debt Expense	5.05	7.93	2.88	57.0%	84,129
Billing and Collections	11.16	11.16	0.00	0.0%	118,396
Board of Directors	1.86	1.86	0.00	0.0%	19,693
Cable Television	4.92	5.27	0.35	7.1%	55,888
Credit Card Fee	23.79	25.32	1.53	6.4%	268,580
Division of the Condominium, Timeshare, and Mobile Homes Fee (FL)	2.00	2.00	0.00	0.0%	21,218
Easement Agreement <sup>2</sup>	3.51	3.51	0.00	0.0%	37,224
Electricity	46.60	49.77	3.17	6.8%	528,025
Front Desk	156.14	156.64	0.50	0.3%	1,661,840
Gas	6.86	6.88	0.02	0.3%	73,027
High Speed Internet	3.44	3.44	0.00	0.0%	36,481
Housekeeping <sup>6</sup>	215.04	232.25	17.21	8.0%	2,463,890
Human Resources	11.47	12.27	0.80	7.0%	130,134
Income Tax	14.23	12.16	(2.07)	(14.6%)	129,043
Insurance	55.79	56.80	1.01	1.8%	602,637
Landscape / Grounds	1.18	1.18	0.00	0.0%	12,564
Legal	1.18	1.18	0.00	0.0%	12,520
Loss Prevention / Security	57.58	59.62	2.04	3.5%	632,456
Maintenance	129.28	136.34	7.06	5.5%	1,446,423
Management Fee	133.85	146.46	12.61	9.4%	1,553,843
Operating Capital	0.00	10.00	10.00	100.0%	106,090
Other Expenses	0.00	0.00	0.00	0.0%	0
Pest Control	1.33	1.39	0.06	4.5%	14,737
Pool Maintenance	40.69	41.04	0.35	0.9%	435,379
Postage and Printing	2.63	2.80	0.17	6.5%	29,674
Refuse Collection	7.69	8.18	0.49	6.4%	86,789
Rent for Recreation	0.00	0.00	0.00	0.0%	0
Taxes upon Association Property	0.00	0.00	0.00	0.0%	0
Taxes upon Leased Areas	0.00	0.00	0.00	0.0%	0
Telephone	3.95	5.00	1.05	26.6%	53,045
Transportation / Garage / Parking	26.68	25.99	(0.69)	(2.6%)	275,739
Water and Sewer	22.12	22.94	0.82	3.7%	243,371
<b>Operating Fee</b>	<b>1,130.24</b>	<b>1,188.04</b>	<b>57.80</b>	<b>5.1%</b>	<b>12,603,831</b>

<b>Total Net Operating</b>	<b>1,015.58</b>	<b>1,106.55</b>	<b>90.97</b>	<b>9.0%</b>	<b>11,739,381</b>
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Reserve Fee <sup>7</sup>	369.00	411.67	42.67	11.6%	4,367,373
<b>Operating And Reserve Fee</b>	<b>1,499.24</b>	<b>1,599.71</b>	<b>100.47</b>	<b>6.7%</b>	<b>16,971,204</b>

<b>Estimated Property Tax<sup>1</sup></b>					
GOLD (WEEKS 18 - 21,35 - 50)	70.40	74.49	4.09	5.8%	299,226
PLATINUM (WEEKS 1 - 17,22 - 34,51 - 52)	98.40	104.11	5.71	5.8%	686,293
<b>Total Maintenance Fee Plus Property Tax</b>					17,956,723

Club Dues <sup>4</sup>	4.00	4.00	0.00	0.0%	-----
International Owners Surcharge <sup>3</sup>	34.50	34.50	0.00	0.0%	-----
Owner Service Fee <sup>5</sup>	41.11	43.58	2.47	6.0%	-----

**BEACHPLACE TOWERS CONDOMINIUM ASSOCIATION, INC.**  
**2018 Estimated Operating Budget Notes**  
**For The Period Beginning January 1, 2018 And Ending December 31, 2018**

Notes to the 2018 Estimated Operating Budget

1) Florida law requires the Managing Entity hired by the Association to collect ad valorem taxes assessed by the Broward County Property Appraiser's Office. The exact amount of the taxes levied on each separate timeshare estate may vary depending on the value of the timeshare estate and will not be known for certain until November of the year of the assessment. So as to meet the statutory requirement that the Tax Collector's Office only accept "full payment", and so as to have the necessary funds on hand to make payment as soon as possible once the tax bill is received by the Managing Entity in order to receive a discount for early payment, the Managing Entity will bill owners for their proportionate share of the taxes in January. Accordingly, the amount collected each year will be an estimate of the amount of ad valorem taxes that will be levied against individual timeshare estates. When the final bill is available, the amount collected for each timeshare estate will be adjusted accordingly, and overpayments, if any, may reduce the subsequent year's assessment, subject to other budgetary factors.

<b>Estimated 2018 Ad Valorem Taxes</b>	<b>AVERAGE</b>
<b>GOLD (WEEKS 18 - 21,35 - 50)</b>	<b>\$74.49</b>
<b>PLATINUM (WEEKS 1 - 17,22 - 34,51 - 52)</b>	<b>\$104.11</b>

2) The Developer entered into an Easement, Maintenance and Operating Agreement ("Shared Facilities Agreement") with BeachPlace Partners, a Florida general partnership ("BeachPlace Partners") dated as of November 21, 1995, for certain reciprocal easements and shared maintenance responsibilities and costs. Upon the recordation of the Declaration of Condominium for BeachPlace Towers Condominium the Association succeeded to all of the Developer's rights and obligations under the Shared Facilities Agreement and any costs and expenses (including amounts for resurfacing) incurred by the Association pursuant to the Shared Facilities Agreement are considered Condominium Common Expenses.

3) International Owner's fee of eighty two dollars and eight cents (\$82.08), thirty four dollars and fifty cents (\$34.50) higher than domestic, includes additional costs for postage, personal delivery, increased frequency of and costs associated with long-distance telephone calls, translation costs, telefacsimile communications and labor costs for additional, special support staff. The fee may, from time to time, be increased to reflect any increase in cost of providing services, provided, however, any such increase shall not exceed one hundred and fifteen percent (115%) of the immediately preceding year's fee, unless approved in advance by the majority of all Owners.

4) The Resort Affiliation Agreement (and thus membership in the Club for every Owner of a Unit Week in a Club Unit) is a Limited Common Element of each Club Unit. Costs assessed by the Club Manager or otherwise incurred by the Association pursuant to the Resort Affiliation Agreement constitute Multisite Timeshare Plan Common Expenses, to be apportioned only among Owners of Timeshare Estates in Club Units.

5) The Marriott Resorts Hospitality Corporation ("MRHC") has been delegated the authority to provide all services incidental to the management of the Condominium, including Owner Services and all property operations. In connection with the performance of those services, all operating expenses will be charged to and paid by the Association to MRHC, including some that may be incurred through affiliates of MRHC. Certain of the operating expenses charged to and paid by the Association to MRHC may reflect economies of scale associated with the number of projects managed by MRHC and the affiliated relationship between MRHC and the developer. The amounts charged for such operating expenses may reflect pricing that is lower than what equivalent services would cost if charged on an independent case-by-case basis.

6) Certain operating expenses are presented in the budget net of funds estimated to be reimbursed to the Association in 2018, including but not limited to: (i) funds received from MVC Trust Owners Association, Inc. and MVC Exchange Company to account for housekeeping expenses necessitated by nightly use of accommodations by MVC Trust members and Marriott Vacation Club Destinations Exchange Program members, and (ii) fees paid to the Association by transient guests who voluntarily elect to receive a daily room cleaning.

7) The reserve assessments are calculated to provide funds equal to the total estimated deferred maintenance and capital expenditures over the remaining useful lives of the assets. The calculation considers such factors as inflation and earnings on invested funds, and may be adjusted each year for changes in estimates and deferred maintenance performed during the year.

Florida Law requires the Association to maintain reserves for deferred maintenance and capital expenditures, based on the estimated useful life and replacement cost of each reserve item. The Association is accumulating funds for repairs and replacements over the remaining useful lives of the components based on estimates of current replacement costs. Actual expenditures may vary from the estimated replacement costs.

The itemized estimate of the remaining life and estimated replacement of the major components are listed below:

- \* Roof Replacement – includes both unit roof replacement and common area.
- \* Furniture and Fixtures – includes replacement of unit furnishings, equipment, and appliances.
- \* Building Painting – includes unit building painting.
- \* External Building Maintenance – includes unit building-related equipment items.
- \* Common Area Rehabilitation – provides for site lighting, irrigation systems, and common area maintenance.

<b>Components</b>	<b>Estimated Useful Life In Yrs</b>	<b>Estimated Replacement Cost</b>	<b>Estimated Remaining Useful Years</b>	<b>Anticipated Beginning Fund Balance As Of January 1, 2018</b>	<b>Contribution For 2018</b>
<b>Roof Replacement</b>	<b>19</b>	<b>\$583,943</b>	<b>1</b>	<b>\$572,601</b>	<b>\$11,342</b>
<b>Furniture and Fixtures</b>	<b>13</b>	<b>\$27,566,243</b>	<b>9</b>	<b>\$2,965,339</b>	<b>\$2,733,434</b>
<b>Building Painting</b>	<b>5</b>	<b>\$518,242</b>	<b>1</b>	<b>\$414,949</b>	<b>\$103,293</b>
<b>External Building Maintenance</b>	<b>18</b>	<b>\$4,199,566</b>	<b>15</b>	<b>\$158,776</b>	<b>\$269,386</b>
<b>Common Area Rehabilitation</b>	<b>14</b>	<b>\$8,409,630</b>	<b>5</b>	<b>\$2,160,039</b>	<b>\$1,249,918</b>
<b>TOTAL</b>		<b>\$41,277,624</b>		<b>\$6,271,704</b>	<b>\$4,367,373</b>

As permitted by Florida Statute 721, reserve funds may be reallocated between the reserve components by the Board at a duly called meeting.

Notes From 2016 Audit: Certain services, including off-site accounting and administration, and reservations, are provided by MRHC and allocated to the Association based on the number of unit weeks, as a percentage of total unit weeks the respective service covers. Marriott Vacations Worldwide Corporation ("MVWC"), the current indirect parent company of MRHC, pays all invoices on behalf of the Association, subject to reimbursement by the Association. The net amount due from (to) MVWC at December 31, 2016 and 2015 was \$244,589 and (\$1,001), respectively.

MRHC collects annual maintenance fees on behalf of the Association. The amount of maintenance fees receivable due from MRHC at December 31, 2016 and 2015 was \$544,974 and \$868,991, respectively.