June 2019

Dear Marriott's Club Son Antem Holiday Owner,

It is my pleasure to present the 2019 Summer Advisory Board of Directors Newsletter in <u>English</u> and in <u>German</u>. In this issue, you'll learn about the latest developments taking place at your home away from home in Mallorca, Spain.

Best regards,

Martin Divenosa Area General Manager, EME Marriott's Club Son Antem The Advisory Board of Directors (Your Voice at Club Son Antem) has just held the 2019 Spring Board meeting with the Son Antem Management. A total of three days in the first week of May.

It was primarily to review last year's result, but also to ensure that this year's expenditures are kept within budget.

The minutes from previous Board meetings can be found at <a href="Owners.marriottvacationclub.com">Owners.marriottvacationclub.com</a> 'Education & Resources' and 'Owners Association'. Here you can also find previous newsletters from the Board and from Son Antem Management.

Over the past few years, there has been high focus on keeping increases in Maintenance Fee at an acceptable level.

Although the increase for 2019 was more than the board had hoped for there were factors outside the control of Son Antem management.

There are however some big challenges in the pipeline. Some big maintenance projects planned for 2024 mean the Reserve Fund needs to be built up. This will have an impact on maintenance fees.

There is also a planned replacement of the air conditioning systems, repairs to villa roofs and various insulation projects.

Your board will continue to work with MVCI to ensure the financial impact on owners is as low as possible.

Some of the above work should result in much lower energy consumption.

At the Autumn Board meeting we will primarily have focus on the budget for the coming year.

We will continue to challenge MVCI on the lifeguard situation and the length of the bathing season. Management have made substantial savings by alternating the opening times of villa pools at some times.

We will also be asking management to find ways of reducing the high cost of housekeeping

Extensive pruning of trees in the villa gardens last year has provided much more sunlight in the gardens and it helps to reinforce the impression of a well-maintained resort.

Twice a year your board meets for a series of intensive meetings spread over three days. In addition there are telephone conference calls and email exchanges. We work with and challenge MVCI on your behalf.

It's important that owners take part in elections to the board, either by putting their name forward as a possible candidate or by voting. The number of votes cast in previous years has been much lower than we would hope. Please remember this is your chance to make a difference.

EUROC, is a new association - European Resort Owners' Coalition' - representing the interests of timeshare owners. It was launched earlier this year. It will represent the interests of both small, independently run resorts as well as larger resorts across Europe so timeshare owners are coming together with one single voice.

EUROC will develop relationships with Pan-European Government departments, consumer organizations, enforcement bodies and the media to ensure the voice of the timeshare community is heard.

The Club Son Antem board will follow the development and discuss possible EUROC membership at the fall meeting.

We have already discussed this with the other Marriott Vacation Club Resorts in Europe.

We are very interested in your voice - please email your comments, questions or concerns to the board using the email below.

The board has received many emails from owners with questions and suggestions. Most emails are about spring and fall reservation problems, the increasing maintenance fees and lifeguards.

Please let the Board know if you have a question or a comment. Email: ownerboard.mallorca@vacationclub.com.

The board will represent the owners in the best possible way and work together with the Son Antem Management in order to ensure the best possible environment in Son Antem.

On behalf of the Son Antem Advisory Board of Directors

Mogens Hallas Chairman