

April 30, 2018

Dear Marriott's Canyon Villas Owner:

I am proud to share that 2017 was another fantastic year at Marriott's Canyon Villas. We finished our Overall Guest Satisfaction Score at 90.2% with high occupancy throughout the year. Marriott's Canyon Villas was recognized for our Spirit to Serve efforts for food donations to the local St. Mary's Food Bank.

#### 2017 Highlights

Below are some of the main projects completed at the resort:

- Cholla Courtyard furniture was refreshed
- Main Pool lounge chairs were replaced, and new day beds and additional deck space were added
- Depth markers were updated at the Spa Pool, Lizard Pool, East and West Spa, and Main Pool
- Guest shuttle bus was replaced
- Luggage carts were replaced, and shopping carts were added in all buildings
- Two electric car charging stations were installed near the lobby
- Entrance fountains were resurfaced with updated color and lighting
- Barbeque grills were enhanced throughout the resort and there are now 16 total grills
- Lizard Courtyard area (between 3000 and 3100 Buildings) was renovated and features shuffle board, a
  multiuse sports court for pickle ball and basketball, a lawn area with various fitness classes and ample
  seating and leisure space

Upcoming projects scheduled this year include:

- An additional shade structure will be installed at the new Main Pool deck area
- Hot water tanks will be replaced and upgraded in each building
- Kitchen and bathroom cabinets will be stained
- One third of resort sofas will be reupholstered and arm covers for sofas and chairs will be added throughout the resort
- Bathroom grout and tile will be deep cleaned
- Villa doors and hallways will be deep cleaned and painted
- Bedroom mattresses will be replaced

While 2019 is still a year away, we are in the planning stage for our soft goods renovation which is scheduled to commence in the summer 2019 and conclude by fall 2019.

#### **Board of Directors**

At the 2017 Annual Meeting, Owners voted in favor of continuing with a three-member Board of Directors. Officer positions are as follows: Michael Pruyn, President; William Humphries, Vice President and Charles Baron, Secretary/Treasurer.

At the next Annual Meeting, Owners will elect one member to serve on the Board of Directors.

#### Please Update your Email Address

Please add or update your email address at <a href="www.marriottvacationclub.com">www.marriottvacationclub.com</a>. After logging in, select "Account". Click on "Profile". Select "Account Details". Click on the drop-down arrow to view account details and edit account details to enter your new information. You may also contact Owner Services at

800-845-4226 to update your information.

Please also consider opting-in to receive mailings required by the Association's governing documents or applicable law via electronic transmission through an email address. Examples of required mailings may include: notices of meetings, financial statements, budgets and amendments to the governing documents.

In order to receive these items by electronic transmission, Owners must first explicitly provide consent (or "opt-in"). Consent to receive required mailings by electronic transmission is effective unless it is revoked at a later time.

To opt-in, log into your Owner account on <u>MarriottVacationClub.com</u>. Click on "Account". Click on "Profile". Click on "Register for Online Document Notification". Edit Settings.

### Children's Miracle Network and Spirit to Serve

Canyon Villas raised \$52,453 for Children's Miracle Network and donated 2,300 pounds of food to our local food bank. Thank you for all your contributions and support.

#### **Facebook**

Marriott's Canyon Villas has a Facebook page. Please "like" the page to see all the latest and greatest happenings at Canyon Villas. New photos are posted each month.

#### **Friendly Reminder**

If you are gifting or renting your week to someone, please contact Owner Services at 800-845-4226 to provide the name of the party using your week.

We would love to hear from you as your opinion truly guides everything we do. We can only provide the kind of personalized service you've come to expect from us with your continual input, so please remember to complete the online Guest Satisfaction Survey after your stay. We want to know how we made a positive impression and what we can do to make your vacation even more memorable. Based on your feedback, we also recognize and reward our associates when they go above and beyond to ensure your satisfaction.

The entire Canyon Villas team looks forward to providing memorable vacation experiences for you and your guests in 2018.

Sincerely,

Sue Tan
General Manager
Marriott's Canyon Villas

## **Canyon Villas Vacation Owners Association**

## **Summary Report on Audit of Financial Statements**

## Fiscal Years Ended December 31, 2017 and December 30, 2016

		Bal	ance Sheet						
Annata		Operating		Reserves		2017 Total		2016 Total	
Assets:	Cash and Investments Other Assets	\$	6,117,637 794,209	\$	9,665,114 147,543	\$	15,782,751 941,752	\$	12,553,873 739,014
	Total Assets	\$	6,911,846	\$	9,812,657	\$	16,724,503	\$	13,292,887
Liabilitie	es and Fund Balances:	\$	321,164	\$	161,271	¢	482,435	\$	350,646
	Accrued Expenses Other Liabilities	Ф	5,846,634	Φ	2,064,310	\$ \$	7,910,944	Ф	7,033,922
	Fund Balances		744,048		7,587,076		8,331,124		5,908,319
	Total Liabilities and Fund Balances	\$	6,911,846	\$	9,812,657	\$	16,724,503	\$	13,292,887
	Operatir	ng Fun	nd - Income S	statem	ient		2017		2016
	Total Revenues Total Expenses					\$	Total 10,881,350 (11,013,755)	\$	<b>Total</b> 10,175,858 (10,184,046
	Excess (Deficit) of Revenues over Expenses Fund Balance - Beginning of Year						(132,405) 876,453		(8,188 884,641
Fund Balance - End of Year					\$	744,048	\$	876,453	
	Rosarvi	e Fund	d - Income S	atem	ont .				
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	Total Revenues					\$	2017 Total 3,902,630	\$	2016 Total 3,536,466
	Total Expenses						(1,347,420)		(1,441,979)
	Excess (Deficit) of Revenues over Exp	oenses					2,555,210		2,094,487
	Fund Balance - Beginning of Year						5,031,866		2,937,379

\$ 5,031,866

7,587,076

For a complete copy of the audited financial statement, please contact the Director of Finance, Alberto Valdez, at alberto.valdez@vacationclub.com. Canyon Villas Vacation Owners Association financial statement was audited by PricewaterhouseCoopers.

Fund Balance - End of Year

# Canyon Villas Vacation Owners Association Board of Directors

Name	Office Held	Term
Michael Pruyn	President	2015-2018
William Humphries	Vice-President	2017-2020
Charles Baron	Secretary/Treasurer	2017-2020

Ownerboard.canyonvillas@vacationclub.com