



Changes to Club Connections point levels.

We seek your understanding that Club Connections are accommodations that are provided as an added benefit to increase the Club Members' options of holiday destinations through the use of Club Points and are not part of the Club Inventory.

As the Club does not own, manage or operate these properties, the Club is subject to each individual property's terms and conditions. As stated in the Amended & Restated Disclosure Document & Club Guidelines in Part III.1.A.ii, Club Connection locations may change from time to time, and the Daily Point Values for such properties may be modified subject to demand, cost and other relevant factors.

Why are the Club Connections point levels increasing?

Please be assured that careful consideration was taken when making the changes. The increase in the number of Club Points needed for some of our existing Club Connections properties was due in significant part to the overall increase of the costs of the program. As the world economy has begun recovering from the recent recession, demand in the hospitality industry has increased, allowing Club Connection locations to charge higher room rental rates. As you know, the Asia Pacific region is seeing a faster economic recovery than any other part of the world which also results in a faster increase in hotel rates across the region.

The Club has paid careful attention to ensure that these changes were as minimal as possible so that Club Connections is still of great value to our Members. In fact, we were even able to decrease the number of points required at our Marriott's Marbella Beach Resort in Marbella Spain, and Marriott's Village d'Ile-de-France outside of Paris, France.

The Club Connections properties that increased are now not a good value.

When implementing these changes, the Club carefully reviewed the points needed, and in all cases, on a nightly basis, Club Connections requires equivalent or significantly fewer Club Points than if you were to access the same properties by trading for Marriott Rewards Points. (Please note, this statement is only taking into consideration the Club Connections locations that participate in the Marriott Rewards Program.)

Will the Club Resort point levels also be increasing?

The management company continuously looks at the need to rebalance Club Point usage for the benefit of the membership base overall. However, please note that increases in one location would require decreases elsewhere, and systemwide increases in the aggregate (an increase in the total number of Club Points) can only be made when a new Club Resort Property is added.

At the moment, we are actually offering 2 promotions involving decreases in the points required at Club Resorts. One is a discount on points required for stays at Marriott Vacation Club at the Empire Place and the other is a discount on the points required for stays at our 3 Club Resorts located in the US. For more information about these promotion, please contact Member Services.

Can I expect the Club Connections point levels to increase every year?

While we cannot speak to future changes, we hope to keep any increases to a minimum. We also hope to continue to add new holiday options each year based on our Members' feedback.

I don't see some of the current Club Connections on the list. Does this mean these properties will no longer be a part of the program?

The Club constantly reviews the demand, costs and regulatory compliance requirements for Club Connections locations. While we do seek to have additional locations worldwide to enhance the Club's array of Points redemption on a temporary basis, this analysis has required the removal of the Renaissance Kuala Lumpur Hotel and the Renaissance Seoul Korea as Club Connections locations effective January 1, 2011.

We hope to have more new locations added to the program in the near future. Any additions to the Club Connections program will be announced via email and/or the monthly e-newsletter, Discovery.