

Marriott Vacation Club™, Asia-Pacific

Enjoying Your Holiday Options  
Executive Benefit Level



Hospitality has been our family tradition for generations. In 1984, Marriott® International became the first branded hospitality company to enter the timeshare industry through Marriott Vacation Club™. Today, Marriott Vacation Club provides unforgettable vacations to more than 400,000 families around the globe.

Marriott Vacation Club is dedicated to carrying on the traditions and standards of excellence that you expect from a member of the Marriott portfolio of hospitality brands. Its pursuit of excellence has made it a leader in the vacation ownership industry, a leader that continues to seek new ways to make your experience the best it can be.

I invite you to discover these exciting holiday opportunities now with Marriott Vacation Club!



A handwritten signature in black ink that reads "Bill Marriott". The signature is written in a cursive, flowing style.

Executive Chairman and Chairman of the Board  
of Marriott International, Inc.

Through Marriott Vacation Club, Asia-Pacific and the Marriott Vacation Club Destinations™ Exchange Program, you can use Club Points for a variety of holiday experiences. This guide will help you understand and maximize your options.

**Marriott Vacation Club, Asia-Pacific** – With your one-time purchase, you’ve become a Member in Marriott Vacation Club, Asia-Pacific – a points-based membership program – and will receive an allotment of Club Points every year during the life of your membership.

As a Member of Marriott Vacation Club, Asia-Pacific, you can use your Club Points for stays at eight Club Resort Properties, trade your Club Points for Marriott Rewards® points and exchange for stays at locations provided through our external exchange partner, Interval International®. Plus, you can use your Club Points for thousands of other holiday options through the Marriott Vacation Club Destinations Exchange Program:

**Marriott Vacation Club Resorts** – Enjoy a holiday at any of more than 50 Marriott Vacation Club resorts in Australia, Asia, the U.S., the Caribbean and Europe through the Marriott Vacation Club Destinations Exchange Program.

**Explorer Collection** – Through the Marriott Vacation Club Destinations Exchange Program, you can also discover unique travel opportunities and adventures, including cruises, safaris, rafting, mountain biking and guided tours.

With all this flexibility, you have virtually limitless possibilities!



# MARRIOTT VACATION CLUB RESORTS

## Choose Spacious Accommodations for Your Next Getaway.

By becoming a Member of Marriott Vacation Club, Asia-Pacific, you can use your Club Points for stays at eight Club Resort Properties: Marriott's Bali Nusa Dua Gardens, Marriott Vacation Club<sup>SM</sup> at Surfers Paradise, Marriott's Phuket Beach Club, Marriott's Mai Khao Beach – Phuket, Marriott Vacation Club<sup>SM</sup> at the Empire Place<sup>®</sup>, Marriott's Ko Olina Beach Club, Marriott's Waiohai Beach Club, and Marriott's Grand Chateau.

Through the Marriott Vacation Club Destinations Exchange Program, you can also enjoy access to more than 50 other magnificent Marriott Vacation Club resorts offering spacious accommodations, from deluxe suites or studios to 1- and 2-bedroom villas or apartments and even 3-bedroom villas in select locations.

Stretch out and enjoy all the comforts of home with amenities such as a fully equipped kitchen, washer and dryer, a balcony or patio, and separate living and dining areas.\* Holidaying at a Marriott Vacation Club resort is perfect for extended stays or family reunions.

## Planning Your Holidays

It's easy! It really comes down to these simple questions:

**Where?** Picture the perfect setting for your next holiday. Whether it's the white sand beaches of Hawaii or the historic monuments of Washington, D.C., you can find the perfect resort for your next vacation at [VacationClubAP.com](http://VacationClubAP.com).

**When?** Check in any day of the week, any week of the year, for any length of stay (based on availability). To learn when holidays are available to reserve, please see page 7, or call your Membership Advisor Team at +65 6877 6199 or at one of the alternate numbers listed on [VacationClubAP.com/ContactUs.jsp](http://VacationClubAP.com/ContactUs.jsp).

\*The availability of specific amenities will vary by accommodation.



**What type?** What size accommodations would work best for your next getaway? If different view types are available, what kind do you prefer? Marriott Vacation Club resorts give you access to everything from cozy studios to spacious 3-bedroom villas and apartments.

The number of Club Points required for holidays will vary, based on factors such as how long you would like to holiday, the resort location, time of year and size of accommodation. To learn how many Club Points are required, log on to [VacationClubAP.com](http://VacationClubAP.com) and visit the Club Point Charts page, or call your Membership Advisor Team at +65 6877 6199 or at one of the alternate numbers listed on [VacationClubAP.com/ContactUs.jsp](http://VacationClubAP.com/ContactUs.jsp).

To make a reservation, log on to [VacationClubAP.com](http://VacationClubAP.com)\*\* or call your Membership Advisor Team at +65 6877 6199 or at one of the alternate numbers listed on [VacationClubAP.com/ContactUs.jsp](http://VacationClubAP.com/ContactUs.jsp).

\*\*Only reservations at Marriott's Bali Nusa Dua Gardens, Marriott Vacation Club<sup>SM</sup> at Surfers Paradise, Marriott's Phuket Beach Club, Marriott's Mai Khao Beach – Phuket, Marriott Vacation Club<sup>SM</sup> at The Empire Place<sup>®</sup>, Marriott's Ko Olina Beach Club, Marriott's Waiohale Beach Club and Marriott's Grand Chateau can be booked online at this time.

The ability of the Exchange Company to confirm a specific exchange request is dependent upon the timeshare interests and use periods available or as provided by the provider of accommodations or services. Therefore, the Marriott Vacation Club Destinations Exchange Program cannot guarantee specific resort choices, dates of travel, or types or sizes of accommodations. The earlier an exchange is requested, the better the possibility that a specific request through the Marriott Vacation Club Destinations Exchange Program may be confirmed.



## Executive Benefit Level

The Executive benefit level consists of Members with between 7,000 and 9,999 Club Points.\*

### Making a Reservation within the Marriott Vacation Club Resorts

#### Reservation Windows

Members at the Executive benefit level may make reservations at Marriott Vacation Club resorts, including Luxury Property locations such as The Ritz-Carlton Club®, Vail, up to 13 months in advance for stays of any number of nights.

Inventory is released 13 months in advance and 10 months in advance on Tuesdays at 9 a.m. U.S. EST/EDT; inventory is released 12 months in advance on Fridays at 9 a.m. U.S. EST/EDT. To understand the exact date that inventory is available to reserve, visit the Inventory Release Calendar at [VacationClubAP.com](http://VacationClubAP.com) or call your Membership Advisor Team at +65 6877 6199 or at one of the alternate numbers listed on [VacationClubAP.com/ContactUs.jsp](http://VacationClubAP.com/ContactUs.jsp).

\*The number of Club Points for this determination also includes (i) the value of Marriott Vacation Club weeks owned by the Member that are enrolled in the Marriott Vacation Club Destinations Exchange Program, and (ii) the number of Vacation Club Points owned by the Member in Marriott Vacation Club Destinations and Marriott Vacation Club Destinations, Australia. All Every-Other-Year weeks are valued for this purpose at 50% of the week's every-year point value.

## **Cancellation Policy**

Reservations cancelled up to 61 days prior to the arrival date will result in a full refund of Club Points.

Reservations cancelled between 60 days and 1 day prior to arrival will result in a full refund of Club Points, but they will be placed into a Holding Account.

Club Points are completely forfeited for cancellations made on or after the check-in day of a reservation and will also be forfeited in the case of a no-show.

If a reservation is shortened on or after the check-in day of the reservation, the Club Points attributed to the days that were eliminated will be forfeited. If a reservation is shortened prior to the check-in day of the reservation and results in a shorter reservation than would have been permitted at the time the reservation was made, the Club Points restored to the Member will be placed in a Holding Account.

## **Holding Account**

Club Points that are returned to a Holding Account may only be used for reservations up to 60 days in advance of the requested arrival date. Additionally, Club Points in a Holding Account may not be banked, borrowed, transferred or traded for Marriott Rewards points, so they must be used within 60 days of check-in during their original Use Year for one of the following options:

- Marriott Vacation Club Resorts
- Explorer Collection
- Interval International Exchange\*

\*Club Points in Holding Accounts cannot be used for an exchange credit or pending request with Interval International.

## Express Breaks

Express Breaks reservations are paid stays at Club Resort Properties\* starting from US\$50 per night that do not require you to use any Club Points.

Here are the additional rules for reservations:

- Reservations must be made 14 days or less before check-in (7 days or less for an unaccompanied guest).
- Reservations must be for 1 – 3 nights and can be used to extend an existing Club Points reservation.
- Reservations are based on availability.
- The Express Breaks fee is set at the current maintenance fee rate per point multiplied by the number of Club Points required for each night stay, with a minimum of US\$50 per night.
- You may have only 1 Express Breaks reservation at a time, but there is no restriction on the number of Express Breaks you can have in one year.

### Example

If a 3-night stay at Marriott's Mai Khao Beach - Phuket requires 1,050 Club Points, then the Express Breaks fee for this same timeframe would be the total number of Club Points normally required multiplied by the maintenance fee rate per point:

$$230 + 410 + 410 = 1,050 \text{ (Club Points per night)}$$

$$\text{The Express Breaks fee} = 1,050 \times \text{US\$}0.38365 \text{ (2018 maintenance fee)} = \text{US\$}402.83$$

To make an Express Breaks reservation or to check availability, please contact Member Services.

*Tip:*

*Don't forget that you can still use your Club Points to make a reservation less than 14 days before check-in (subject to availability).*

*Tip:*

*If you only know the dates you would like to holiday, but don't know the destination, please contact Member Services and we can suggest options! You can do the same if you know the destination you want to go to, but do not have any dates in mind.*

\*The Club Resort Properties of Marriott Vacation Club, Asia-Pacific are Marriott's Bali Nusa Dua Gardens, Marriott Vacation Club<sup>SM</sup> at Surfers Paradise, Marriott's Ko Olina Beach Club, Marriott's Waiohai Beach Club, Marriott's Grand Chateau, Marriott's Phuket Beach Club, Marriott's Mai Khao Beach - Phuket, and Marriott Vacation Club<sup>SM</sup> at The Empire Place<sup>®</sup>.





## Last-Minute Reservation Discounts

When booking up to 30 days prior to check-in, Executive benefit level Members may receive a 25% discount off the number of Club Points required to reserve nights within the Marriott Vacation Club Resorts including Luxury Property.\*

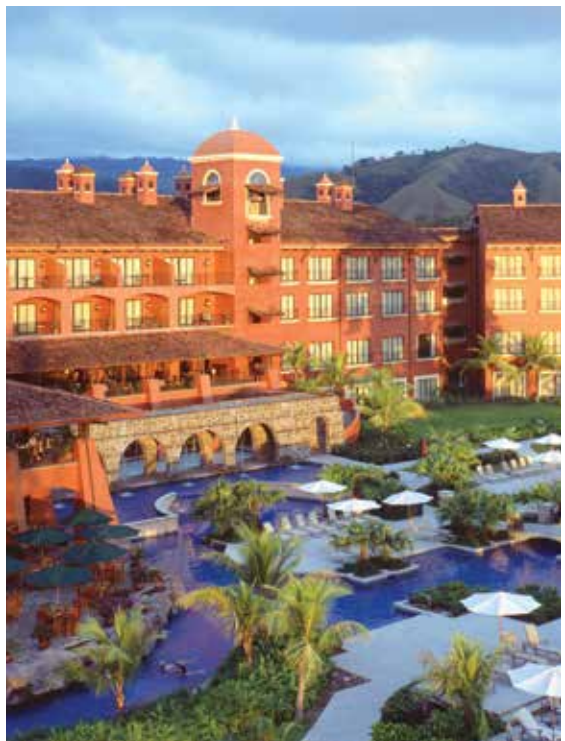
## Member Rental Discount

Executive benefit level Members may receive a 30% Member Rental Discount\*\* at Marriott Vacation Club Resorts, or at The Ritz-Carlton Club, Vail. To check availability or to reserve the Member Rental Discount, Executive benefit level Members may contact their Membership Advisor team, or login to [Marriott.com](https://www.marriott.com) and enter the promotional code 6VC.

\*Subject to change as provided in the Exchange Procedures. Based on availability. Number of rooms available at this discount may be limited. Blackout dates or other restrictions may apply.

\*\*The Member rental discount rate is based on availability and may not be combined with any other discounts or offers. The Member rental discount rate is available to Members of Marriott Vacation Club, Asia-Pacific and is not transferable to persons who are not Marriott Vacation Club, Asia-Pacific Members.

Eligibility criteria for benefit level and the criteria to maintain such status are subject to change.



**Marriott**  
REWARDS.  
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# MARRIOTT REWARDS

## Holiday at your choice of Marriott-branded hotels.

When you trade your Club Points for Marriott Rewards points, you can redeem the Marriott Rewards points for stays at more than 4,000 hotels and resorts around the world. From a romantic anniversary in Paris to a relaxing beach holiday in Bali, you'll be able to enjoy Marriott accommodations as "home base" for your next adventure.

### How to trade for Marriott Rewards points:

**Minimum** – Each trade requires a minimum of 100 Club Points; additional Club Points may be traded in increments of 5. Each Club Point is equivalent to 40 Marriott Rewards points.\* (For example, if you choose to trade 3,800 Club Points, you'll receive 152,000 Marriott Rewards points.)

**Limit** – Executive benefit level Members may trade 100% of their annual allotment of Club Points for Marriott Rewards points in nonconsecutive years.

**Timing** – Club Points may be traded for Marriott Rewards points as early as 25 months before the beginning of your Use Year, and until 30 days prior to the expiration of your Club Points. (For example, if your Use Year begins on 1 May 2020, you may trade for Marriott Rewards points from April 2018 until 31 March 2021.) You will receive the Marriott Rewards points in your Marriott Rewards account within 48 hours of your trade.

To learn about all of the hotels and resorts available to you within the Marriott Rewards program, visit [Marriott.com](http://Marriott.com). To trade Club Points for Marriott Rewards points, call your Membership Advisor Team at +65 6877 6199 or at one of the alternate numbers listed on [VacationClubAP.com/ContactUs.jsp](http://VacationClubAP.com/ContactUs.jsp).

Access to Marriott Rewards is made available through the Marriott Vacation Club, Asia-Pacific and is subject to the terms and conditions as outlined in the applicable Marriott Vacation Club, Asia-Pacific documents and the terms and conditions of the Marriott Rewards program promulgated by Marriott International, Inc., which can be found at [www.marriottrewards.com](http://www.marriottrewards.com).

\*Applies to Marriott Vacation Club, Asia-Pacific contracts created on or after 26 March 2009. Members with contracts created prior to 26 March 2009 can continue to trade for Marriott Rewards points in accordance with the terms and conditions in effect at that time. Fees apply for Member and Select benefit level Members.

# MARRIOTT VACATION CLUB DESTINATIONS EXCHANGE PROGRAM

## EXPLORER COLLECTION\*

Experience unique and exciting adventures.

As a member of the Marriott Vacation Club Destinations Exchange Program, you may choose to exchange your Club Points for exciting holiday experiences within the Explorer Collection, including:

**Cruises** – Relax and recharge with a 2- to 7-night or longer cruise. Choose from many cruise lines and ports of call. Executive benefit level Members may use Club Points for higher tier cruises available through our cruise partner which currently include lines such as Oceania Cruises, Seabourn, Cunard Line, Silversea and Viking Cruises.

**Adventure Travel** – Venture off the beaten path with one of our hiking, biking, rafting or multisport adventures. Executive benefit level Members may use Club Points for adventure cruises and immersive group travel options that currently include the "Realm of the Polar Bear" and "Amazon River Cruise" and cruises to the Galapagos Islands and Antarctica.

**Guided Tours** – Experience expertly guided tours that reveal an ever-changing catalog of the world's most fascinating countries. Executive benefit level Members will receive a \$100 per-person credit toward additional excursions available on a guided tour when it's reserved.

**Hotels and Luxury Residences** – Experience amazing getaways in some of the world's most exciting cities throughout Asia, Australia, the United States, Latin America, the Caribbean and Europe.

**Activities** – Use Club Points to add an experience to your next holiday, such as golf instruction, dining, shopping or other local excursions.

Learn about all of the Explorer Collection options by visiting [VacationClubAP.com](http://VacationClubAP.com), and when you're ready to book your trip, call your Membership Advisor Team at +65 6877 6199 or at one of the alternate numbers listed on [VacationClubAP.com/ContactUs.jsp](http://VacationClubAP.com/ContactUs.jsp).

\*Explorer Collection offerings are subject to change.

Access to the Explorer Collection is made available through the Marriott Vacation Club Destinations Exchange Program and is subject to the terms and conditions as outlined in the applicable Marriott Vacation Club Destinations Exchange Program documents. Actual experiences will be provided via contractual arrangements with third-party providers and may require the payment of additional fees.



## EXCHANGE WITH INTERVAL INTERNATIONAL

Discover hundreds of resorts in dozens of locations around the globe.

Exchanging your Club Points through our partner, Interval International®, gives you access to a 7-night holiday at hundreds of Interval International affiliated resorts in dozens of countries (“Interval International Exchange Programme”).

Explore the affiliated resorts by visiting [IntervalWorld.com](http://IntervalWorld.com) or browsing the Interval International Resort Directory.

In order to participate in the Interval International Exchange Programme, you must maintain a separate membership with Interval International. Your first two years of membership with Interval International are complimentary.

When you are ready to exchange through Interval International, you will want to understand your desired destination’s seasonal demand (as measured by the area’s Travel Demand Index), as well as how many people you would like to accommodate. You may either confirm your holiday or place a request by redeeming your Club Points for a 7-night stay according to the chart below. For example, if you would like to visit Cancun, Mexico, during the season of greatest demand and stay in a 2-bedroom villa, refer to the points equivalency chart below to determine how many Club Points would be required. This chart is also located at [VacationClubAP.com](http://VacationClubAP.com) and [IntervalWorld.com](http://IntervalWorld.com).

Travel Demand Index (TDI)-Based Exchange Values							
	TDI Range	Full-Week Exchange Values					TDI Range
		STUDIO	1-BDRM	2-BDRM	3-BDRM	4-BDRM	
Peak	140 – 150	2,250	3,000	4,500	6,000	7,000	140 – 150
High	115 – 135	1,750	2,750	4,000	5,000	6,000	115 – 135
Medium	90 – 110	1,500	2,250	3,000	4,000	5,000	90 – 110
Low	50 – 85	1,000	1,500	2,250	3,000	4,000	50 – 85

For more information about the TDI and how it is determined please refer to your Interval International directory.



**Flexchange** – Flexchange is applicable for booking requests that are 59 days or less before your desired check-in date. Holidays are confirmed instantly and will cost only 1,000 Club Points regardless of season or unit size! You also do not need to request multiple resorts or check-in dates.

Flexchange is offered on a space available basis and uses weeks that are left unused in Interval International's system due to seasonal surplus or late cancellations.

*- Please note that there is usually limited availability during public holidays and other high demand periods, as these periods are often requested more than 59 days before desired check-in dates.*

*Please note:*

*When exchanging to an affiliated resort through Interval International, exchange fees apply and will need to be paid to Interval International at the time the request is placed.*

Access to resorts and services described is provided via an affiliation with Interval International, Inc. and is subject to Interval International, Inc.'s terms and conditions. Actual participating resorts are subject to change. The payment of additional fees may be required to participate in Exchange with Interval International.

# When You Will Receive Club Points

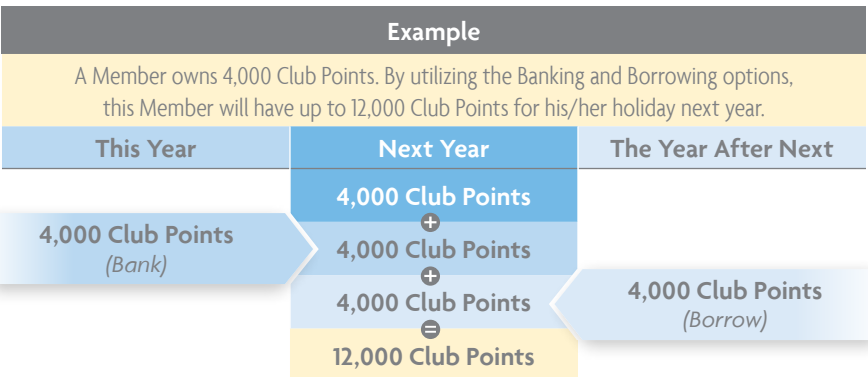
Your Use Year will typically begin every year on your anniversary date,\* which is the first day of the month after your closing. For example, if you contracted to purchase your Club Points on 10 August, and your closing was 20 September, your Use Year will begin 1 October each year and run through 30 September. Your Use Year is the period of time when you may use your annual allotment of Club Points for holidays. Your annual allotment of Club Points will be replenished each year, and available for borrowing up to 25 months prior to the first day of each Use Year.

## Banking, Borrowing or Transferring Club Points

If you find that you are not able to use your allotted Club Points within your Use Year or you need more Club Points for a holiday, you have options!

**Banking Points** – As an Executive benefit level Member, you may bank some or all of your Club Points to be used in the following Use Year. As an Executive benefit level Member, your deadline for banking Club Points is up to four months prior to the end of the current Use Year. Banked Club Points may not be banked again, borrowed back, or transferred to another Member.

**Borrowing Points** – You may borrow all or a portion of the Club Points allocated for a particular Use Year up to 25 months in advance of the beginning of the Use Year you are borrowing from. This is possible because you are permitted to borrow up to 12 months from your planned check-in date, which can be up to 13 months from the day you make your reservation. (For example, if your Use Year begins on 1 May 2020, then on 1 April 2018, you may borrow those Club Points into your 2019 Use Year.) Once Club Points are borrowed, if you cancel the holiday for which you borrowed them, borrowed Club Points may be used to plan another holiday that occurs prior to their original expiration date.







**Transferring Use Rights** – You may transfer use rights for your Club Points, excluding banked or borrowed Club Points, to a different Marriott Vacation Club, Asia-Pacific Member or Marriott Vacation Club Destinations Exchange Program Member. Transferred use rights would retain the transferring Member’s Use Year dates. Transferred use rights may not be banked, borrowed, transferred again or traded for Marriott Rewards points.

To bank, borrow or transfer use rights, call your Membership Advisor Team at +65 6877 6199 or at one of the alternate numbers listed on [VacationClubAP.com/ContactUs.jsp](http://VacationClubAP.com/ContactUs.jsp).

\*If you are already a Member, any additional Club Points you purchase will have the same anniversary date as your original Club Points.

# Tips to Maximize Your Membership

**Make your reservations as early as possible.** Usage reservations are made on a first-come, first-served basis and are subject to availability, so be sure to plan ahead. Your Club Points will be available for borrowing or trading for Marriott Rewards points 25 months prior to the beginning of your Use Year. If you plan to stay at a Marriott Vacation Club resort, you may make reservations as early as 13 months prior to your holiday's check-in date, subject to your benefit level. Point premium may apply.

**Make sure to keep your accounts current.** In order to make reservations, you must be current on all monies due, including maintenance fees, Club Dues and loan payments.

**Take advantage of your resources.** Log on to your account at [VacationClubAP.com](http://VacationClubAP.com), where you'll find easy-to-use planning information and booking tools. And don't forget, your Membership Advisor Team is available to answer questions and provide any planning assistance you might need. They can be reached at +65 6877 6199 or at one of the alternate numbers listed on [VacationClubAP.com/ContactUs.jsp](http://VacationClubAP.com/ContactUs.jsp).

# Contact Us

## Member Services

For reservations and services

### AUSTRALIA

(Monday – Saturday)  
Tel: 1 800 739 045  
9 a.m. – 7 p.m. (GMT +8)

### CHINA

(Monday – Saturday)  
Tel: 400 120 6177  
9 a.m. – 7 p.m. (GMT +8)

### HONG KONG SAR

(Monday – Saturday)  
Tel: 800 965 654  
Fax: +852 3071 4880  
9 a.m. – 7 p.m. (GMT +8)

### INDIA

(Monday – Saturday)  
Tel: 000 8000 504 083  
Fax: +65 6877 6089  
9 a.m. – 7 p.m. (GMT +8)

### JAPAN

(Monday – Saturday)  
Tel: 0120 924 659 / 00531 650575  
or +800 8855 6677 (Toll-free†)  
Fax: +65 6877 6089  
9 a.m. – 6 p.m. (GMT +9)

### MALAYSIA

(Monday – Saturday)  
Tel: 1800 80 6620  
9 a.m. – 7 p.m. (GMT +8)

### SINGAPORE

(Monday – Saturday)  
Tel: +65 6877 6199  
9 a.m. – 7 p.m. (GMT +8)

### THAILAND & PHILIPPINES

(Monday – Saturday)  
Tel: +800 8855 6677 or  
00 800 8855 6677 (Toll-free†)  
9 a.m. – 7 p.m. (GMT +8)

### FAX

+65 6877 6089

### EMAIL

memberservicesap.vip@vacationclub.com

### WEBSITE

VacationClubAP.com

### U.S.A., CANADA & CARIBBEAN

Toll-free tel: 800 414 7418  
9 a.m. – 8 p.m. (EST/EDT, Monday – Friday)

Email:

memberservicesap.usa@vacationclub.com

### EUROPE, MIDDLE EAST & AFRICA

(Monday – Friday)  
Tel: +800 8855 6666 (U.K. and Germany)  
Tel: +353 21 730 4494 (Other Countries)  
8:30 a.m. – 5:30 p.m. (Irish Standard Time)

Email:

memberservicesap.europe@vacationclub.com

### ALL COUNTRIES NOT LISTED ABOVE

(Monday – Saturday)  
Tel: +65 6877 6199  
9 a.m. – 7 p.m. (GMT +8)

Please dial your country's international access code before the number.  
No international charges will be incurred.



*We're here to make your dream holidays a reality!*

Your Membership Advisor Team:

+65 6877 6199

Monday – Saturday, 9 a.m. – 7 p.m. (GMT +8)

Exclusive Online Resources:

[VacationClubAP.com](http://VacationClubAP.com)