

March 23, 2020

RE: Notice of Annual Meeting  
Sunset Pointe Owners' Association, Inc.

Dear Marriott's Sunset Pointe Owner:

The 2020 Annual Meeting of Sunset Pointe Owners' Association, Inc., will be held at 3:00 p.m., Eastern time, on May 7, 2020, at Marriott's Sunset Pointe, Lobby, 4 Shelter Cove Lane, Hilton Head Island, South Carolina 29928.

The purpose of the meeting is to review the operations of the Association, conduct any other business which may be presented at the meeting and to consider the following:

- Election of three (3) Members to the Board of Directors to serve staggered terms

The following Annual Meeting materials are enclosed for your review:

- **Proposal** to be considered
- **Candidate Profiles** of candidates for election to the Board of Directors
- **Limited Proxy Submission Method**
- **Limited Proxy**

If you are unable to attend in person, you may submit your Limited Proxy by marking, signing, and dating your Limited Proxy and returning it in the prepaid envelope to: Proxy Services Corporation, P.O. Box 9001, Brentwood, New York 11717-9804 by April 30, 2020.

In connection with updating your records, a **Certificate of Voting** form is included. **If you previously completed and returned a Certificate of Voting form, you do not need to complete the form again unless you wish to designate a new voting member.** If completing the form, please designate one (1) voting member by writing their name on the enclosed form, sign, date and return with your Limited Proxy in the business return envelope provided. Single, individual Owners do not need to complete a form. Please note, completing the Certificate of Voting is different from appointing a proxy holder. See your Limited Proxy for specific instructions on appointing a proxy holder if you are unable to attend the Annual Meeting.

If you have any questions about your Limited Proxy or the information enclosed, please contact Michael Best, General Manager, by phone at 843-686-7500 or by email at [michael.best@vacationclub.com](mailto:michael.best@vacationclub.com).

Whether or not you plan to attend the Annual Meeting, I encourage you to submit your Limited Proxy promptly. If the quorum requirement is not met, the Association will incur an additional expense to re-notice Owners in order to obtain the votes required to hold the Annual Meeting. Your vote and participation are important to the Association.

Sincerely,

*Louis Olsovsky*

Secretary  
Sunset Pointe Owners' Association, Inc.

**Sunset Pointe Owners' Association, Inc.**  
**2020 Annual Meeting**

**Proposal**

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**1. Election of Three (3) Members to the Board of Directors to serve staggered terms.**

(Item 2A on your Limited Proxy)

Three (3) members will be elected to the Board of Directors to serve staggered terms. The two (2) candidates receiving the highest number of votes will each serve a three (3) year term from 2020 to 2023, and the candidate receiving the third highest number of votes will serve a one (1) year term from 2020 to 2021. See the Candidate Profiles for a summary of the candidates.

**Sunset Pointe Owners' Association, Inc.**  
**2020 Annual Meeting**

**Candidate Profiles**

Candidates listed in alphabetical order

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Name: Joseph L. Ferrantino  
Home: Ware, Massachusetts  
Occupation: Retired, Chemical Engineer  
Comments: "I have been serving as Vice-President of Sunset Pointe's homeowners association for over 25 years and would ask for your vote once again. If re-elected, I will continue to serve all Owners and guests with emphasis on fiscal responsibility while maintaining Sunset Pointe as one of Marriott's premier timeshare properties. Thank you again for your consideration and vote."

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Name: Joseph Maloney  
Home: Erie, Pennsylvania  
Occupation: Certified Public Accountant  
Comments: "I have been a Certified Public Accountant for 47 years and have been a Certified Fraud examiner for 13 years. As a CPA, I have been the Financial Advisor to Erie County Council assisting them with budgets of more than \$400,000.00. This experience provides me with the knowledge needed to review the budget of Sunset Pointe and ask the correct questions. I have served as the Treasurer of Sunset Pointe for three years and have been active on the Board. It's my desire to continue the quality of the Sunset Property to the highest level possible."

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Name: Louis J. Olsovsky  
Home: Cypress, Texas  
Occupation: Retired, Hotel General Manager  
Comments: "Managed up to \$250 million in assets during my career. Chairman & President of Oklahoma Hotel/Motel Association, Chairman & President of Oklahoma City Hotel/Motel Association, Chairman of Oklahoma City Convention & Visitors Board for 8 years."

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### **Limited Proxy Submission Method**

The accompanying Notice of Annual Meeting describes important issues affecting the Association. To submit your Limited Proxy:

By mail:

- a. Mark your selections on the enclosed Limited Proxy.
- b. Date and sign your name exactly as it appears on your Limited Proxy.
- c. If you will not be able to attend the Annual Meeting, please appoint a proxy holder to vote on your behalf. You may appoint the designated proxy holder named on your Limited Proxy, or you may write in the name of another person that you wish to act as your proxy holder. The person you designate must be in attendance at the Annual Meeting for your vote to be counted.
- d. Mail the Limited Proxy in the enclosed postage-paid envelope.

Owner ID/Villa/Week:

**CERTIFICATE OF VOTING MEMBER – INDIVIDUALS**

[This Certificate of Voting Member (Individuals) form should only be used for those Interests owned by multiple individuals. Partnerships, corporations, trusts, limited liability companies and other entity owners shall use the Certificate of Voting Member (Entity) form on page 2.]

The undersigned, being the owners (“each, an “Owner” and, collectively, the “Owners”), of ownership interest(s) (each, an “Interest”), in the program or property known as **Marriott’s Sunset Pointe** which is managed and administered by **Sunset Pointe Owners’ Association, Inc.** (the “Association”), hereby designate the below-listed individual as the “Voting Member” to cast the vote, on Owners’ behalf, for each such Interest, in all matters pertaining to the Association, until this Certificate of Voting Member is revoked or suspended by written instrument executed by the Owners.

Each Owner hereby acknowledges and agrees that the execution and delivery of this Certificate of Voting Member shall automatically revoke, and shall entirely replace and supersede, any voting certificate(s) executed by the Owners relating to the Association prior to the dates set forth below.

In designating a Voting Member, all Owners must sign below.

**VOTING MEMBER**

\_\_\_\_\_ (type or print one (1) name; Voting Member must be on Deed)

**OWNERS:**

Signature: \_\_\_\_\_  
Printed Name: \_\_\_\_\_  
Date: \_\_\_\_\_

Signature: \_\_\_\_\_  
Printed Name: \_\_\_\_\_  
Date: \_\_\_\_\_

Signature: \_\_\_\_\_  
Printed Name: \_\_\_\_\_  
Date: \_\_\_\_\_

Signature: \_\_\_\_\_  
Printed Name: \_\_\_\_\_  
Date: \_\_\_\_\_

Signature: \_\_\_\_\_  
Printed Name: \_\_\_\_\_  
Date: \_\_\_\_\_

Owner ID/Villa/Week:

**CERTIFICATE OF VOTING MEMBER - ENTITY**

[This Certificate of Voting Member (Entity) form should only be used for Interests owned by entities (e.g. partnerships, corporations, trusts, limited liability companies). For Interests owned by multiple individuals, please use the Certificate of Voting Member (Individuals) form on page 1.]

The undersigned, being the owner (the "Owner"), of ownership interest(s) in the program or property known as **Marriott's Sunset Pointe** which is managed and administered by **Sunset Pointe Owners' Association, Inc.** (the "Association"), hereby designates the below-listed individual as the "Voting Member" to cast the vote, on Owner's behalf, until this Certificate of Voting Member is revoked or suspended by written instrument executed by Owner.

Owner hereby acknowledges and agrees that the execution and delivery of this Certificate of Voting Member shall automatically revoke, and shall entirely replace and supersede, any voting certificate(s) executed by Owner for the Association prior to the date set forth below.

By the execution of this Certificate of Voting Member in the space provided below, the individual signing this Certificate of Voting Member, on behalf of Owner, represents that he/she is authorized to sign this Certificate of Voting Member on behalf of the Owner.

**VOTING MEMBER**

\_\_\_\_\_  
(type or print one (1) name)

**ENTITY OWNER LEGAL NAME:**

Signed By: \_\_\_\_\_

Printed Name: \_\_\_\_\_

As its (choose one):

President Vice President General Partner Other \_\_\_\_\_

Date: \_\_\_\_\_

**ATTEST:**

(Attest not required if entity is a Trust)

Signed By: \_\_\_\_\_

Printed Name: \_\_\_\_\_

As its (choose one):

Secretary Assistant Secretary

**LIMITED PROXY**

**Sunset Pointe Owners' Association, Inc.  
2020 Limited Proxy**

Date: \_\_\_\_\_

Voting Member Signature: \_\_\_\_\_

(X): \_\_\_\_\_

Voting Member Signature: \_\_\_\_\_

(X): \_\_\_\_\_

**Legal Name:**

**Note: All owners (or the designated voting member, if applicable) must sign and date the Limited Proxy for the vote(s) to be counted. Please sign and return your Limited Proxy on or before April 30, 2020. Please note, however, that votes will be counted if cast in person or otherwise properly received on or before May 7, 2020.**

1. The above signed, as member(s) of **Sunset Pointe Owners' Association, Inc.**, (the "Association"), do hereby appoint **EITHER** (indicate **only one choice** by filling in the circle at (1) or (2)):

(1) **John Turano**, President of the Association, or any officer or director of the Association in attendance he so designates in his absence; **OR**

(2) \_\_\_\_\_  
(Insert name of individual, who **MUST** be in attendance at the Annual Meeting in order for your vote(s) to be counted.)

as my true and lawful attorney-in-fact and proxy holder, revoking all previous proxies, to vote in my place and stead on my behalf, as though I myself were present, with power of substitution, at the **Annual Meeting of Sunset Pointe Owners' Association, Inc.**, to be held at 3:00 p.m., Eastern time, on May 7, 2020, in the Lobby of Marriott's Sunset Pointe, 4 Shelter Cove Lane, Hilton Head Island, South Carolina 29928, except that my proxy holder's authority is limited as indicated below.

2. **AGENDA ITEM(S). (FOR YOUR VOTE TO BE COUNTED ON THE FOLLOWING ISSUES, YOU MUST MARK THE CIRCLE(S) PROVIDED BELOW. IF YOU LEAVE ANY ITEM IN THIS SECTION BLANK, YOUR PROXY HOLDER MAY NOT CAST A VOTE ON SUCH ITEM.)**

A. Election of three (3) members to the Board of Directors to serve staggered terms. The two (2) candidates receiving the highest number of votes will each serve a three (3) year term from 2020 to 2023, and the candidate receiving the third highest number of votes will serve a one (1) year term from 2020 to 2021. See the Candidate Profiles for a summary of the candidates. Please vote for no more than three (3) candidates. Selection of more than three (3) candidates will invalidate your vote.

- Joseph L. Ferrantino
- Joseph Maloney
- Louis J. Olsovsky

3. **GENERAL POWERS NON-AGENDA ITEM(S).**

A. You may choose to grant your proxy holder general powers. Please fill in the circle below if you want your proxy holder to vote on other issues which may come up at the meeting and for which a limited proxy is not required.

- I authorize and instruct my proxy holder to use his or her best judgment on all matters which properly come up before the meeting and for which a general power may be used.

**THIS LIMITED PROXY IS REVOCABLE BY THE MEMBER IN ACCORDANCE WITH THE BYLAWS OF THE ASSOCIATION AND IS VALID ONLY FOR THE MEETING FOR WHICH IT IS GIVEN AND ANY LAWFUL ADJOURNMENT THEREOF. IN NO EVENT IS THIS LIMITED PROXY VALID FOR MORE THAN ELEVEN (11) MONTHS.**