RE: Notice of Board Budget Meeting

MVC Trust Owners Association, Inc.

Dear MVC Trust Owner:

A regular meeting of MVC Trust Owners Association, Inc. (Trust Association), Board of Directors will be held at 10:30 a.m., Eastern time, on September 13, 2018, at Marriott's Lakeshore Reserve, Stanza Italia Meeting Room, 11248 Lakeshore Reserve Drive, Orlando, Florida 32837.

The primary purpose of this meeting is for the Board of Directors to approve the enclosed Trust Association Proposed 2019 Budget. As a member of the Trust Association, your presence and comments are welcome at this meeting.

If you have any questions, please feel free to send an email to mvctoa@vacationclub.com or you may send an inquiry via postal mail to:

MVC Trust Owners Association Board Attention: Operations Manager 6649 Westwood Boulevard Orlando, Florida 32821

Sincerely,

Stacey Jackson-Rauso
Secretary/Treasurer
MVC Trust Owners Association, Inc.

MVC Trust Owners Association, Inc. Board of Directors Meeting

September 13, 2018 at 10:30 a.m., Eastern Time

Marriott's Lakeshore Reserve Stanza Italia Meeting Room 11248 Lakeshore Reserve Drive Orlando, Florida 32837

Agenda

- Call to Order
- Establishment of Quorum and Roll Call
- Proof of Notice of Board Meeting
- Appointment of Recording Secretary
- Adoption of Budget Discussion Rules
- Approval of Agenda
- Approval of Minutes
- Financial Report
 - 2018 Financial Update
 - Proposed 2019 Budget (Open Budget Discussion)
 - Approval of Proposed 2019 Budget
- New Business
 - Establishment of 2019 Board of Directors Meeting Date
- Adjournment

MVC TRUST OWNERS ASSOCIATION, INC. Estimated Association Common Expense Budget For the Period Beginning January 1, 2019 and Ending December 31, 2019

	Annual Total	Per Beneficial Interest
Revenues		
Assessments to Beneficiaries (excluding Exchange Company Dues) ⁽¹⁾	\$276,703,500	\$145.000
Assessments to Beneficiaries (Exchange Company Dues) ⁽²⁾	30,412,577	15.937
Bank/Investment Interest	43,891	0.023
Late Fees	905,125	0.474
Maintenance Fee Interest Income	2,230,570	1.169
Total Revenue	310,295,663	\$162.603
Component Expenses		
Component Expenses ⁽³⁾	257,643,781	135.012
Total Component Expenses	257,643,781	135.012
Trust Association Administration		
Administration	1,043,840	0.547
Audit Fee	17,175	0.009
Bad Debt Expense	5,614,219	2.942
Billing and Collections	1,548,984	0.812
Board of Directors	13,358	0.007
Component Services ⁽⁴⁾	1,331,993	0.698
Credit Card Fee	4,427,222	2.320
Division of the Condominium, Timeshare, and Mobile Homes Fee (FL)	80,464	0.042
Exchange Company Dues ⁽⁵⁾	30,412,577	15.937
Income Tax	13,358	0.007
Insurance	86,124	0.045
Management Fee ⁽⁶⁾	4,497,863	2.357
Postage and Printing	372,119	0.195
Property Taxes ⁽⁷⁾	3,091,446	1.620
Trustee Fees	101,140	0.053
Total Administration Expenses	52,651,882	\$27.591
Total Expenses	310,295,663	\$162.603
Exchange Company Dues - per Beneficiary (8)		\$205 or \$245 or \$270

The following table is shown for illustrative purposes only:

Ownership Recognition	Interests	Per	Exchange Company		
Levels	Purchased	Interest	Maintenance Fee	Dues	Total
Owner	6	\$145.00	\$870	\$205	\$1,075
Select	16	\$145.00	\$2,320	\$205	\$2,525
Executive	28	\$145.00	\$4,060	\$245	\$4,305
Presidential	40	\$145.00	\$5,800	\$245	\$6,045
Chairman's Club	60	\$145.00	\$8,700	\$270	\$8,970

MVC TRUST OWNERS ASSOCIATION, INC. 2019 Estimated Association Common Expense Budget Notes For The Period Beginning January 1, 2019 And Ending December 31, 2019

Notes to the 2019 Estimated Operating Budget

- 1) In addition to Assessments, international owners (not residing in the U.S. or Canada) of Interests may be assessed, at the Association's discretion, an annual fee (the "International Beneficiary's Surcharge") which relates to the added costs for postage, personal delivery, increased frequency of costs associated with long distance telephone calls, translation costs, additional costs for telefacsimile communications and labor costs for additional special support staff. The current International Beneficiary's Surcharge is \$34.50 annually. The International Beneficiary's Surcharge may, from time-to-time, be increased to reflect any increase in the cost of providing these services; provided, however, any such increase shall not exceed fifteen percent (15%) of the International Beneficiary's Surcharge in the immediately preceding year, unless approved by a majority of all Beneficiaries.
- 2) Exchange Company Dues are assessed on a "per owner" basis rather than a "per Beneficial Interest" basis. Accordingly, revenues and expenses associated with Exchange Company Dues are shown on the budget on a "per Beneficial Interest" basis for reference only. Exchange Company Dues may sometimes be referred to as Club Dues.
- 3) Component Expenses includes the Assessments paid by the Association to the owners associations which govern the resorts in which the Trust owns timeshare interests or units. Such Assessments may include fees payable to on-site operators other than Trust Manager who are engaged to manage resorts in which the Trust owns timeshare interests or units. Certain budgeted Common Expenses have been included in the Component Expenses section of the budget based on the assumption that a condominium structure will apply to the Trust Property(ies) from which such Common Expenses arise. In the event that such a condominium structure is not realized for one or more such Trust Properties, the applicable Common Expenses may be removed from Component Expenses and included in one or more separate line items in future Association budgets. For most Trust Properties, the Association is responsible for paying a portion of the amounts necessary for reserves under the Component Association's budget, and the Association's budget includes these reserve items in the Component Expenses. However, for some Trust Properties, the Association may budget for, and separately accrue, funds for reserve expenses which are not reflected in Component Expenses. The Association may be specially assessed from time to time by one or more Component Associations relative to common expenses in excess of the Component Associations' operating budget(s). This Association budget may include certain estimated Component Expenses which are subject to proposed Component Association budgets that have not yet been approved by the applicable Component Association board of directors.
- 4) Component Services include the incremental costs of services provided in connection with Beneficiaries' nightly use of Accommodations which are not otherwise included in the Component Expenses. These services may include, but are not limited to, housekeeping, engineering, loss prevention and front desk services necessitated by nightly use of
- 5) Exchange Company Dues includes costs and expenses related to owner education, reservation services, owner communications and other programs and services provided by the Exchange Company. Exchange Company Dues may be increased from time to time as provided in the Trust Plan Documents. Pursuant to the Marriott Vacation Club Destinations Exchange Program MVC Trust Affiliation Agreement, Exchange Company has been delegated the authority by the Association to provide all services incidental to the reservation and use of the Trust Property. Exchange Company Dues charged to and paid by the Association to Exchange Company may include expenses incurred through affiliates of Exchange Company. Certain of the expenses included in the Exchange Company Dues charged to and paid by the Association to Exchange Company, including expenses for Owner Services, may reflect economies of scale associated with the number of projects or affiliated programs managed by Exchange Company and the affiliated relationship between Exchange Company and Trust Manager. Therefore the amounts charged for such expenses may reflect pricing that is different than what equivalent services would cost if charged on an independent case-by-case basis.
- 6) In accordance with the MVC Trust Management Agreement, this Management Fee is equal to 10% of all money that Trust Manager is required to collect pursuant to the Association's annual budget (exclusive of the Management Fee itself and Component Expenses), but inclusive of any ad valorem taxes assessed directly to the Association or Beneficiaries, and for special assessments not part of the Association's annual budget.
- 7) The estimated real estate taxes for the Association are projected to be \$3.091,446. The real estate taxes are for the Marriott's Newport Coast Villas, Marriott's Timber Lodge at Lake Tahoe, Marriott's Desert Springs Villas, Marriott's Desert Springs Villas II, Marriott's Shadow Ridge, Marriott's Frenchman's Cove, The Ritz-Carlton Club, St. Thomas - Suites and Marriott's Grand Residence Club Lake Tahoe Accommodations because the Component Expenses for California and U.S. Virgin Islands properties do not include real estate taxes. The Association will pay these property taxes to the appropriate taxing authority for the jurisdiction in which the California and U.S. Virgin Islands Accommodations are located.
- 8) Exchange Company Dues are billed at a rate of either \$205, \$245 or \$270 per Beneficiary, depending on the Beneficiary's ownership recognition level.

2019 Reserve Analysis and Notes:

(a) Florida Law requires the Association to maintain reserves for deferred maintenance and capital expenditures, based on the estimated life and replacement cost of each reserve item. Actual expenditures may vary from the estimated replacement costs.

The estimated lives and estimated replacement costs for each of the components are as follows:

- Roof Replacement includes both unit roof replacement and common area.
- Furniture and Fixtures includes replacement of unit furnishings, equipment, and appliances.
- * Building Painting includes unit building painting.
 * External Building Maintenance includes unit building-related equipment items.
- * Pavement Resurfacing includes pavement resurfacing and striping.

 * Common Area Rehabilitation provides for site lighting, irrigation systems, and common area maintenance.

Components	Estimated Useful Life In Yrs	Estimated Replacement Cost (c)	Estimated Remaining Useful Years	Anticipated Beginning Fund Balance As Of January 1, 2019	Contribution For 2019 (d)
Roof Replacement	20		20		-
Furniture and Fixtures	8		8		
Building Painting	8	-	8	-	
External Building Maintenance	10	-	10		-
Pavement Resurfacing	12	-	12		-
Common Area Rehabilitation	8	-	8	-	
TOTAL					

- (b) Under Section 721.13(3)(c)2, Florida Statutes, reserve funds may be reallocated among the reserve accounts by the Board without the consent of Beneficiaries.
- (c) The components' actual replacement costs and useful lives may vary from the estimated amounts. If additional funds are needed, the Board may increase regular assessments, pass special assessments, or delay major repairs and replacements until
- (d) The Association is responsible for paying a portion of the amounts necessary for reserves under each Component Association's budget. The Association's budget includes these reserve items in the Component Expenses; provided, however, that some Component Associations may determine to provide less than full funding of reserves to the extent permitted under applicable law. Please refer to Exhibit A for a listing of Non-Florida Component sites.
- (e) On May 3, 2018, at a duly called meeting of the Association, a majority of the Beneficiaries voting in person or by limited proxy voted, in accordance with Article VI, Section 2(n), of the Association's Bylaws, to approve lower reserve funding than would otherwise be required by applicable law for the Florida Component sites.

Notes from 2017 Audit: Certain services, including accounting and administration, are provided by MRHC and allocated to the Association based on the number of unit weeks (based on points conversion), as a percentage of total unit weeks (based on points conversion). In addition, Marriott Vacations Worldwide Corporation pays all invoices on behalf of the Association for which the Association reimburses Marriott Vacations Worldwide Corporation. The amount due from (to) Marriott Vacations Worldwide Corporation as of December 31, 2017 and December 30, 2016 was \$60,026 and (\$27,774), respectively.

MRHC collects annual maintenance fees on behalf of the Association. The amount of maintenance fees receivable due from MRHC at December 31, 2017 and December 30, 2016 was \$5,980,575 and \$3,535,578, respectively.

Pursuant to the Bylaws, each Beneficiary is responsible for a share of the Common Expenses based, in part, on the number of Points associated with such Beneficiary's Interest(s) divided by the total Points for Sale attributed to Trust Property for which a Notice of Use Rights has been issued. As of September 29, 2018, there were 460,260,814 such Points for Sale and 442,640,500 Points for Use.

Exhibit A

As required by Florida law, the table below provides the following information for the non-Florida sites in the MVC Trust: (i) the amount of reserve funding required by the law of the situs state for the interests at such component owned by MVC Trust, and (ii) the amount of reserve funding actually provided (if any) in the MVC Trust Association's budget for such interests. The Association is responsible for paying a portion of the amounts necessary for reserves under the Component Association's budget and the Association's budget includes these reserve items in the Component Expenses.

Non-Florida Sites in the MVC Trust as of 9/29/2018

	Reserve funding Required by	2019 Budgeted Reserve	Variance
	Situs State (i)	Funding (ii)	
Barony Beach Club	\$ -	\$727,960	\$727,960
Birch	-	221,086	221,086
Canyon Villas	-	1,002,128	1,002,128
Desert Springs	3,309,954	2,971,020	(338,934)
Douglas	-	237,435	237,435
Evergreen	-	382,954	382,954
Fairway Villas	-	774,449	774,449
Frenchman's Cove	-	482,677	482,677
Grand Chateau	-	5,526,908	5,526,908
Grande Ocean	-	623,300	623,300
GRC Lake Tahoe	-	508,759	508,759
Harbour Club	-	239,958	239,958
Harbour Point	-	588,226	588,226
Heritage Club	-	182,949	182,949
Kauai Beach Club	295,208	616,188	320,981
Kauai Kalanipu'u	341,908	1,605,007	1,263,099
Ko Olina Beach Club	-	2,504,755	2,504,755
Manor Club	-	269,072	269,072
Manor Club Sequel	-	185,840	185,840
Maui Ocean Club	426,403	1,368,372	941,969
Maui Sequel	226,945	728,530	501,584
Mayflower	· -	506,013	506,013
Monarch	-	703,035	703,035
Mountain Side	-	470,388	470,388
Mountain Valley Lodge	-	338,553	338,553
Newport Coast	3,910,504	4,264,095	353,591
Ocean Watch	, , -	938,887	938,887
RCC Lake Tahoe	_	192,117	192,117
RCC San Francisco	_	437,540	437,540
RCC St. Thomas	_	479,409	479,409
RCC Vail	_	1,229,035	1,229,035
San Diego	_	1,491,977	1,491,977
Shadow Ridge	4,443,720	3,558,260	(885,460)
Summit Watch	-	465,676	465,676
Sunset Pointe	<u>_</u>	140,397	140,397
Surf Watch	_	474,208	474,208
Timber Lodge	2,314,084	2,093,269	(220,815)
Waiohai Beach Club	188,043		
	100,043	553,626 1,019,050	365,583
Willow Ridge	- 64E 4E6 7C0	1,019,050	1,019,050
Total Reserves	\$15,456,769	41,103,105	\$25,646,336